

MANLY 16FT SKIFF SAILING CLUB LIMITED
ABN 43 001 066 253

FINANCIAL REPORT
FOR THE YEAR ENDED
30 APRIL 2017

**Liability limited by a scheme approved under
Professional Standards Legislation**

MANLY 16FT SKIFF SAILING CLUB LIMITED
ABN 43 001 066 253

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MANLY 16FT SKIFF SAILING CLUB LIMITED
ABN 43 001 066 253

DIRECTORS' REPORT

The directors present their report on the company for the financial year ended 30 April 2017.

Information on Directors

The names of each person who has been a director during the year and to the date of this report are:

Stephen Bowen
James Bury
Rolf Cohen
Barry Hodge
Anthony King
Craig Nicholls
Mark Schultz
Grant Windsham

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

Operating Results

The profit of the company after providing for income tax amounted to \$1,610,253.

Significant Changes in the State of Affairs

There have been no significant changes in the state of affairs of the Company during the year.

Principal Activities

The principal activities of the company during the financial year were as a Sailing Club.

No significant change in the nature of the company's activity occurred during the financial year.

Events After the Reporting Date

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the company, the results of those operations, or the state of affairs of the company in future financial years.

Environmental Issues

The company's operations are not regulated by any significant environmental regulations under a law of the Commonwealth or of a state or territory of Australia.

MANLY 16FT SKIFF SAILING CLUB LIMITED
ABN 43 001 066 253

DIRECTORS' REPORT

During the financial year, 12 Board and one Extraordinary meetings of directors were held. Attendances by each director during the year were as follows:

Director	Responsibility	Meetings
Rolf Cohen	President	12/13
Mark Schultz	Vice President	13/13
James Bury	Director	12/13
Stephen Bowen	Director	12/13
Craig Nicholls	Director	13/13
Barry Hodge	Director	13/13
Grant Windsham	Commodore	12/13
Anthony King	Treasurer	11/13

Contribution on winding up

The company is incorporated under the Corporations Act 2001 and is a company limited by guarantee. If the company is wound up, the constitution states that each member is required to contribute a maximum of \$5 each towards meeting any outstanding obligations of the entity. At 30 April 2017, the total amount that members of the company are liable to contribute if the company wound up is \$45,870 (2016: \$40,920).

Auditors' Independence Declaration

The lead auditors' independence declaration in accordance with section 307C of the Corporations Act 2001, for the year ended 30 April 2017 has been received and can be found on page 3.

Signed in accordance with a resolution of the Board of Directors:

Director: _____
Rolf Cohen

Director: _____
Anthony King

Dated this day of August 2017

**AUDITORS' INDEPENDENCE DECLARATION
UNDER SECTION 307C OF THE CORPORATIONS ACT 2001
TO THE DIRECTORS OF
MANLY 16FT SKIFF SAILING CLUB LIMITED**

We declare that, to the best of our knowledge and belief, during the year ended 30 April 2017 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Name of Firm: Burchall Thompson & Co
Chartered Accountants

Name of Partner: _____
S J Wista

Address: 8/81 Frenchs Forest Road, Frenchs Forest NSW 2086

Dated this **day of August 2017**

MANLY 16FT SKIFF SAILING CLUB LIMITED
ABN 43 001 066 253

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30 APRIL 2017

	Note	2017 \$	2016 \$
Income			
Revenue	3	10,697,065	9,894,078
Changes in inventories of finished goods and work in progress		(32,795)	26,815
Raw materials and consumables used		(2,801,768)	(2,630,394)
Expenditure			
Accountancy expenses		(10,498)	(9,973)
Advertising expenses		(244,793)	(229,929)
Auditors' remuneration	4	(25,000)	(25,000)
Depreciation and amortisation expenses		(342,281)	(336,852)
Employee benefits expenses		(2,930,425)	(2,777,236)
Lease expenses		(158,215)	(18,154)
Other expenses		<u>(2,541,037)</u>	<u>(2,322,455)</u>
		1,610,253	1,570,900
Profit for the year	5	<u>1,610,253</u>	<u>1,570,900</u>
Total comprehensive income for the year		<u><u>1,610,253</u></u>	<u><u>1,570,900</u></u>

The accompanying notes form part of these financial statements.

MANLY 16FT SKIFF SAILING CLUB LIMITED
ABN 43 001 066 253

STATEMENT OF FINANCIAL POSITION
AS AT 30 APRIL 2017

	Note	2017 \$	2016 \$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	6	4,488,972	2,777,478
Trade and other receivables	7	563,969	415,270
Inventories	8	97,781	130,106
Other current assets	9	92,926	97,535
TOTAL CURRENT ASSETS		<u>5,243,648</u>	<u>3,420,389</u>
NON-CURRENT ASSETS			
Property, plant and equipment	10	2,507,936	2,664,684
Intangible assets	11	242,000	242,000
TOTAL NON-CURRENT ASSETS		<u>2,749,936</u>	<u>2,906,684</u>
TOTAL ASSETS		<u>7,993,584</u>	<u>6,327,073</u>
LIABILITIES			
CURRENT LIABILITIES			
Trade and Other Payables	12	1,472,385	1,455,672
Borrowings	13	32,489	19,685
Provisions	14	269,697	272,555
TOTAL CURRENT LIABILITIES		<u>1,774,571</u>	<u>1,747,912</u>
NON-CURRENT LIABILITIES			
Borrowings	13	116,348	87,012
TOTAL NON-CURRENT LIABILITIES		<u>116,348</u>	<u>87,012</u>
TOTAL LIABILITIES		<u>1,890,919</u>	<u>1,834,924</u>
NET ASSETS		<u>6,102,665</u>	<u>4,492,149</u>
EQUITY			
Retained earnings	15	6,102,665	4,492,149
TOTAL EQUITY		<u>6,102,665</u>	<u>4,492,149</u>

The accompanying notes form part of these financial statements.

MANLY 16FT SKIFF SAILING CLUB LIMITED
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STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 30 APRIL 2017

	Note	Retained earnings \$	Total \$
Balance at 1 May 2015		2,921,249	2,921,249
Profit attributable to members		<u>1,570,900</u>	<u>1,570,900</u>
Balance at 30 April 2016		4,492,149	4,492,149
Profit attributable to members		<u>1,610,253</u>	<u>1,610,253</u>
Balance at 30 April 2017		<u>6,102,402</u>	<u>6,102,402</u>

The accompanying notes form part of these financial statements.

MANLY 16FT SKIFF SAILING CLUB LIMITED
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STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 30 APRIL 2017

	2017	2016
	\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from customers	10,585,601	10,075,331
Payments to suppliers and employees	(8,680,505)	(7,954,409)
Interest received	30,072	13,191
Borrowing costs paid	(4,788)	(2,707)
Net cash provided by operating activities	19 <u>1,930,380</u>	<u>2,131,406</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sale of plant and equipment	60,844	42,136
Payments for plant and equipment	(253,439)	(478,010)
Proceeds from loans	98,659	-
Payments for loans	(171,749)	(156,318)
Net cash used in investing activities	<u>(265,685)</u>	<u>(592,192)</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from borrowings	122,713	107,850
Repayment of borrowings	(75,913)	(40,672)
Net cash provided by financing activities	<u>46,800</u>	<u>67,178</u>
Net increase in cash held	1,711,495	1,606,392
Cash at beginning of financial year	<u>2,772,477</u>	<u>1,166,085</u>
Cash at end of financial year	6 <u>4,483,972</u>	<u>2,772,477</u>

The accompanying notes form part of these financial statements.

MANLY 16FT SKIFF SAILING CLUB LIMITED
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 APRIL 2017

The financial reports cover Manly 16ft Skiff Sailing Club Limited as an individual entity. Manly 16ft Skiff Sailing Club Limited is a for not-for-profit company limited by guarantee, incorporated and domiciled in Australia.

The functional and presentation currency of Manly 16ft Skiff Sailing Club Limited is Australian dollars.

The financial report was authorised for issue by the Directors on 21st August, 2017.

Comparatives are consistent with prior years, unless otherwise stated.

1 Basis of Preparation

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards – Reduced Disclosure Requirements of the Australian Accounting Standards Board (AASB) and the Corporations Act 2001. The company is a not for profit entity for financial reporting purposes under Australian Accounting Standards.

The financial statements have been prepared on an accruals basis and are based on historical costs modified, where applicable, by the measurement at fair value of selected non current assets, financial assets and financial liabilities.

The significant accounting policies adopted in the preparation of these financial statements are presented below and are consistent with prior reporting periods unless otherwise stated.

2 Summary of Significant Accounting Policies

Income Tax

No provision for income tax has been raised as the entity is exempt from income tax under Div 50 of the Income Tax Assessment Act 1997.

Inventories

Inventories are measured at the lower of cost and net realisable value. Cost of inventory is determined using the first-in-first-out basis and is net of any rebates and discounts received.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the costs necessary to make the sale. Net realisable value is estimated using the most reliable evidence available at the reporting date and inventory is written down through an obsolescence provision if necessary.

Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost less, where applicable, any accumulated depreciation and impairment.

MANLY 16FT SKIFF SAILING CLUB LIMITED
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 APRIL 2017

Plant and equipment

Plant and equipment are measured using the cost model.

Depreciation

Property, plant and equipment, is depreciated on a straight line basis over the assets useful life to the Company, commencing when the asset is ready for use.

The depreciable amount of all property, plant and equipment, except for freehold land is depreciated on a straight line method from the date that management determine that the asset is available for use.

Leased assets and leasehold improvements are amortised over the shorter of either the unexpired period of the lease or their estimated useful life.

The depreciation rates used for each class of depreciable asset are shown below:

Assets held under a finance lease and leasehold improvements are depreciated over the shorter of the term of the lease and the assets useful life.

The depreciation rates used for each class of depreciable asset are shown below:

Fixed Asset Class	Depreciation Rate
Club Buildings & Annexe	2.50%-20.00%
Plant & Equipment	15.00%-37.50%
Motor Vehicles	18.75%
Poker Machines	25.00%-35.40%

At the end of each annual reporting period, the depreciation method, useful life and residual value of each asset is reviewed. Any revisions are accounted for prospectively as a change in estimate.

Leases

Lease payments for operating leases, where substantially all of the risks and benefits remain with the lessor, are charged as expenses on a straight line basis over the life of the lease term.

Financial Instruments

Financial instruments are recognised initially using trade date accounting, i.e. on the date that company becomes party to the contractual provisions of the instrument.

On initial recognition, all financial instruments are measured at fair value plus transaction costs (except for instruments measured at fair value through profit or loss where transaction costs are expensed as incurred).

MANLY 16FT SKIFF SAILING CLUB LIMITED
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 APRIL 2017

Financial Assets

Financial assets are divided into the following categories which are described in detail below:

- loans and receivables;
- available-for-sale financial assets; and

All income and expenses relating to financial assets are recognised in the statement of comprehensive income in the 'finance income' or 'finance costs' line item respectively.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise principally through the provision of goods and services to customers but also incorporate other types of contractual monetary assets.

After initial recognition these are measured at amortised cost using the effective interest method, less provision for impairment. Any change in their value is recognised in profit or loss.

The company's trade and most other receivables fall into this category of financial instruments.

Significant receivables are considered for impairment on an individual asset basis when they are past due at the reporting date or when objective evidence is received that a specific counterparty will default.

The amount of the impairment is the difference between the net carrying amount and the present value of the future expected cash flows associated with the impaired receivable.

In some circumstances, the company renegotiates repayment terms with customers which may lead to changes in the timing of the payments, the company does not necessarily consider the balance to be impaired, however assessment is made on a case-by-case basis.

MANLY 16FT SKIFF SAILING CLUB LIMITED
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 APRIL 2017

Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that do not qualify for inclusion in any of the other categories of financial assets or which have been designated in this category. The company's available-for-sale financial assets include listed securities.

Available-for-sale financial assets are measured at fair value, with subsequent changes in value recognised in other comprehensive income.

Gains and losses arising from financial instruments classified as available-for-sale are only recognised in profit or loss when they are sold or when the investment is impaired.

In the case of impairment or sale, any gain or loss previously recognised in equity is transferred to the profit or loss.

Financial liabilities

The company's financial liabilities include borrowings, trade and other payables (including finance lease liabilities), which are measured at amortised cost using the effective interest rate method.

Impairment of financial assets

At the end of each reporting period, the company assesses whether there is any objective evidence that a financial asset has been impaired.

Financial assets at amortised cost

If there is objective evidence that an impairment loss on financial assets carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial assets original effective interest rate.

Impairment on loans and receivables is reduced through the use of an allowance accounts, all other impairment losses on financial assets at amortised cost are taken directly to the asset.

Subsequent recoveries of amounts previously written off are credited against other expenses in profit or loss.

Available-for-sale financial assets

A significant or prolonged decline in value of an available-for-sale asset below its cost is objective evidence of impairment, in this case, the cumulative loss that has been recognised in other comprehensive income is reclassified from equity to profit or loss as a reclassification adjustment. Any subsequent increase in the value of the asset is taken directly to other comprehensive income.

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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 APRIL 2017

Impairment of Non-Financial Assets

At the end of each reporting period the company determines whether there is an evidence of an impairment indicator for non-financial assets.

Where this indicator exists the recoverable amount of the asset is estimated.

Where assets do not operate independently of other assets, the recoverable amount of the relevant cash-generating unit (CGU) is estimated.

The recoverable amount of an asset or CGU is the higher of the fair value less costs of disposal and the value in use. Value in use is the present value of the future cash flows expected to be derived from an asset or cash-generating unit.

Where the recoverable amount is less than the carrying amount, an impairment loss is recognised in profit or loss.

Reversal indicators are considered in subsequent periods for all assets which have suffered an impairment loss, except for goodwill.

Intangibles

Goodwill

Goodwill is carried at cost less accumulated impairment losses.

Goodwill - testing for impairment

Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill related to the entity sold.

Employee Benefits

Provision is made for the company's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be wholly settled within one year have been measured at the amounts expected to be paid when the liability is settled.

Employee benefits are presented as current liabilities in the statement of financial position if the company does not have an unconditional right to defer settlement of the liability for at least 12 months after the reporting date regardless of the classification of the liability for measurement purposes under AASB 119.

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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 APRIL 2017

Provisions

Provisions are recognised when the company has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

Provisions are measured at the present value of management's best estimate of the outflow required to settle the obligation at the end of the reporting year.

Cash and Cash Equivalents

Cash and cash equivalents comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

Revenue and Other Income

Revenue is recognised when the amount of the revenue can be measured reliably, it is probable that economic benefits associated with the transaction will flow to the company and specific criteria relating to the type of revenue as noted below, has been satisfied.

All revenue is stated net of the amount of goods and services tax (GST).

Revenue is measured at the fair value of the consideration received or receivable and is presented net of returns, discounts and rebates.

Sale of goods

Revenue is recognised on transfer of goods to the customer as this is deemed to be the point in time when risks and rewards are transferred and there is no longer any ownership or effective control over the goods.

Interest revenue

Interest revenue is recognised using the effective interest rate method.

Rendering of services

Revenue in relation to rendering of services is recognised depends on whether the outcome of the services can be measured reliably. If this is the case then the stage of completion of the services is used to determine the appropriate level of revenue to be recognised in the period. If the outcome cannot be reliably measured then revenue is recognised to the extent of expenses recognised that are recoverable.

Other income

Other income is recognised on an accruals basis when the company is entitled to it.

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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 APRIL 2017

Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of GST. The net amount of GST recoverable from, or payable to, the ATO is included as part of receivables or payables in the statement of financial position.

Cash flows in the statement of cash flows are included on a gross basis and the GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

Comparative Amounts

Comparatives are consistent with prior years, unless otherwise stated.

Where a change in comparatives has also affected the opening retained earnings previously presented in a comparative period, an opening statement of financial position at the earliest date of the comparative period has been presented.

New Accounting Standards for Application in Future Periods

The AASB has issued a number of new and amended Accounting Standards and Interpretations that have mandatory application dates for future reporting periods, some of which are relevant to the company. The company has decided to adopt the new standards when they become mandatory with the exception of the reduced disclosure framework.

MANLY 16FT SKIFF SAILING CLUB LIMITED
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 APRIL 2017

	2017	2016
	\$	\$
3 Revenue and Other Income		
Revenue		
Sales revenue:		
Sale of goods	8,804,884	8,140,343
Rendering of services	592,150	544,718
	<u>9,397,034</u>	<u>8,685,061</u>
Other revenue:		
Interest received	59,719	25,996
Other revenue	1,240,312	1,183,021
	<u>1,300,031</u>	<u>1,209,017</u>
Total revenue	<u>10,697,065</u>	<u>9,894,078</u>
Interest revenue from:		
Interest Received	<u>59,719</u>	<u>25,996</u>
Total interest revenue on financial assets not at fair value through profit or loss	<u>59,719</u>	<u>25,996</u>
Other revenue from:		
Gaming Receipts	961,315	849,107
Commissions	29,937	49,832
Profit on Sale of Fixed Assets	15,659	25,598
Rebates & Subsidies Received	58,865	54,393
Sailing Revenue	43,193	34,221
Sundry Income	126,889	163,635
Vending Machines	4,454	6,235
Total other revenue	<u>1,240,312</u>	<u>1,183,021</u>
4 Auditors' Remuneration		
Auditors Remuneration - Fees	<u>25,000</u>	<u>25,000</u>
5 Profit for the year		
Profit before income tax from continuing operations includes the following specific expenses:		
Expenses		
Cost of sales	2,834,563	2,603,579

MANLY 16FT SKIFF SAILING CLUB LIMITED
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 APRIL 2017

	2017	2016
	\$	\$
Employee benefits expense:		
contributions to defined contribution superannuation funds	246,792	232,263
Depreciation of property, plant and equipment	342,281	336,852
Leasing Charges	158,215	18,154
	-	-

6 Cash and Cash Equivalents

Reconciliation of cash

Cash and Cash equivalents reported in the statement of cash flows are reconciled to the equivalent items in the statement of financial position as follows:

Cash in Hand	61,000	61,000
Cash at Bank - ANZ	1,289,791	632,509
Interest Bearing Deposits	3,133,181	2,078,968
	4,483,972	2,772,477
Deposits Refundable	5,000	5,000
	4,488,972	2,777,477

7 Trade and Other Receivables

Current

Other Debtors	252,014	139,819
Sailing Advances	51,414	80,817
Loans - Unsecured	229,408	156,319
GST on Acquisitions	31,133	38,315
	563,969	415,270

The carrying value of trade receivables is considered a reasonable approximation of fair value due to the short term nature of the balances.

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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 APRIL 2017

	2017	2016
	\$	\$
8 Inventories		
Current		
At cost:		
Stock on Hand - Bar	79,538	82,289
Stock on Hand - Bistro	8,823	38,398
Stock on Hand - 13ft Skiff Equipment	9,419	9,419
	97,781	130,106
9 Other Non-Financial Assets		
Current		
Prepayments	92,926	97,535
10 Property, Plant and Equipment		
Club Building & Annex:		
At cost	3,987,239	3,987,239
Less accumulated depreciation	(2,057,441)	(1,907,263)
Total buildings	1,929,798	2,079,976
Plant and equipment:		
At cost	1,695,573	1,643,536
Accumulated depreciation	(1,292,919)	(1,205,454)
	402,654	438,082
Motor Vehicles:		
At cost	145,302	96,089
Accumulated depreciation	(13,155)	(554)
	132,147	95,535
Poker Machines:		
At cost	712,133	705,619
Accumulated depreciation	(668,796)	(654,528)
	43,337	51,091
Total property, plant and equipment	2,507,936	2,664,684

MANLY 16FT SKIFF SAILING CLUB LIMITED
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 APRIL 2017

	2017	2016
	\$	\$
<hr/>		
12 Trade and Other Payables		
Current		
Trade Creditors	237,140	399,332
Other Creditors	655,627	530,378
Functions in Advance	30,024	79,631
Subscriptions in Advance	448,346	354,957
GST on Supplies	101,248	91,374
	<u>1,472,385</u>	<u>1,455,672</u>
All amounts are short term and the carrying values are considered to be a reasonable approximation of fair value		
13 Borrowings		
Current		
Hire Purchase Instalments Within 12 months	38,082	24,240
Hire Purchase Charges - Not Yet Due	(5,593)	(4,556)
Total current borrowings	<u>32,489</u>	<u>19,685</u>
Non-Current		
Hire Purchase Instalments	125,517	95,805
Hire Purchase Charges	(9,169)	(8,793)
Total non-current borrowings	<u>116,348</u>	<u>87,012</u>
Total borrowings	<u>148,837</u>	<u>106,697</u>
14 Provisions		
Provision for Holiday Pay	81,336	71,850
Provision for Sick Pay	99,131	126,077
Provision for Long Service Leave	89,230	74,629
Total provisions	<u>269,697</u>	<u>272,555</u>
Analysis of Total Provisions		
Current	251,423	234,364
Non-current	18,274	38,191
	<u>269,697</u>	<u>272,555</u>

MANLY 16FT SKIFF SAILING CLUB LIMITED
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 APRIL 2017

	2017	2016
	\$	\$
15 Retained Earnings		
Retained earnings at the beginning of the financial year	4,492,412	2,921,249
Net profit attributable to members of the company	<u>1,610,253</u>	<u>1,570,900</u>
Retained earnings at the end of the financial year	<u>6,102,665</u>	<u>4,492,149</u>
16 Capital and Leasing Commitments		
Finance Lease Commitments		
Payable - minimum lease payments		
Not later than 12 months	38,082	24,240
Between 12 months and five years	<u>125,517</u>	<u>95,806</u>
Minimum lease payments	163,599	120,046
Less future finance charges	<u>(14,761)</u>	<u>(13,349)</u>
Present value of minimum lease payments	<u>148,838</u>	<u>106,697</u>
Operating Lease Commitments		
Non-cancellable operating leases contracted for but not capitalised in the financial statements:		
Payable - minimum lease payments		
Not later than 12 months	287,665	112,684
Between 12 months and five years	<u>245,484</u>	<u>69,986</u>
	<u>533,149</u>	<u>182,670</u>
17 Key Management Personnel		
Short-term employee benefits		
Salary & fees	157,469	137,500
Post-employment benefits		
Superannuation	14,960	13,063
Total compensation	<u>172,429</u>	<u>150,563</u>
Related party disclosures		

The Directors of the Club review the remuneration packages of all specified executives on an annual basis. Remuneration packages are reviewed and determined with due regard to current market rates and are benchmarked against comparable industry salaries.

MANLY 16FT SKIFF SAILING CLUB LIMITED
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 APRIL 2017

	2017	2016
	\$	\$
18 Related Party Transactions		
Transactions between related parties are on normal commercial terms and conditions. These terms and conditions are no more favourable than those available to other parties unless otherwise stated.		
Transactions with related parties:		
Air conditioning services	<u>4,260</u>	<u>28,740</u>
Building & construction services	<u>5,538</u>	<u>1,227</u>
Cabinet making services	<u>6,920</u>	<u>26,818</u>
19 Cash Flow Information		
Reconciliation of Cash Flow from Operations with Profit after Income Tax		
Profit after income tax	1,610,253	1,570,900
Non-cash flows in profit		
Depreciation & Amortisation	342,281	336,852
Net (Gain)/Loss on Disposal Equipment	7,062	(16,234)
Changes in assets and liabilities, net of the effects of purchase and disposals of subsidiaries		
(Increase)/Decrease in Receivables & Other Assets	(78,181)	165,691
(Increase)/Decrease in Inventories	32,326	(26,545)
Increase/(Decrease) in Payables	19,498	47,452
Increase/(Decrease) in Provisions	<u>(2,859)</u>	<u>53,290</u>
	<u>1,930,380</u>	<u>2,131,406</u>
20 Financial Risk Management		

The company is exposed to a variety of financial risks through its use of financial instruments.

The company's overall risk management plan seeks to minimise potential adverse effects due to the unpredictability of financial markets.

The company does not speculate in financial assets.

The company does not have any derivative instruments at 30 April 2017.

MANLY 16FT SKIFF SAILING CLUB LIMITED
ABN 43 001 066 253

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 APRIL 2017

2017
\$

2016
\$

Specific Financial Risk Exposures and Management

2017	Weighted Average Effective Interest Rate	Floating Interest Rate	Fixed Interest Rate Maturing		Non Interest Bearing	Total
	%	\$	Within 1 Year	1 to 5 Years	\$	\$
Financial Assets						
Cash and cash equivalents	-	1,289,790	-	-	66,000	1,355,790
Short term deposits	2	3,133,182	-	-	-	3,133,182
Loans and receivables	-	-	-	-	532,835	532,835
Total Financial Assets		4,422,972			598,835	5,021,807
Financial Liabilities						
Trade and other payables	-	-	-	-	673,029	673,029
Total Financial Liabilities		-	-	-	673,029	673,029
2016						
	Weighted Average Effective Interest Rate	Floating Interest Rate	Fixed Interest Rate Maturing		Non Interest Bearing	Total
	%	\$	Within 1 Year	1 to 5 Years	\$	\$
Financial Assets						
Cash and cash equivalents	-	632,509	-	-	66,000	698,509
Short term deposits	2	2,078,968	-	-	-	2,078,968
Loans and receivables	-	-	-	-	376,819	376,819
Total Financial Assets		2,711,477			442,819	3,154,296
Financial Liabilities						
Trade and other payables	-	-	-	-	857,418	857,418
Total Financial Liabilities		-	-	-	857,418	857,418

The company does not hold any financial assets with terms that have been renegotiated, but which would otherwise be past due or impaired.

The other classes of receivables do not contain impaired assets.

MANLY 16FT SKIFF SAILING CLUB LIMITED
ABN 43 001 066 253

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 APRIL 2017

	2017	2016
	\$	\$
21 Company Details		
The registered office of the company is:		
Manly 16ft Skiff Sailing Club Limited		
Cnr East Esplanade & Stuart Street Manly NSW 2095		
The principal place of business is:		
Cnr East Esplanade & Stuart Street Manly NSW 2095		
22 Segment Reporting		
The Club operates predominantly in one industry. The principle activity of the Club is that of a licensed sporting club under section 14 of the NSW Registered Clubs Act. The Club operates in Manly and Sans Souci NSW, Australia.		
23 Post-reporting Date Events		
No adjusting or significant non-adjusting events have occurred between the reporting date and the date of authorisation.		
24 Members' Guarantee		
The company is incorporated under the Corporations Act 2001 and is a company limited by guarantee. If the company is wound up, the constitution states that each member is required to contribute a maximum of \$5 each towards meeting any outstanding obligations of the entity. At 30 June 2017, the total amount that members of the company are liable to contribute if the company wound up is \$45,870 (2016: \$40,920).		

MANLY 16FT SKIFF SAILING CLUB LIMITED
ABN 43 001 066 253

DIRECTORS' DECLARATION

The directors of the company declare that:

1. The financial statements and notes, as set out on pages 1 to 23, for the year ended 30 April 2017 are in accordance with the Corporations Act 2001 and:
 - (a) comply with Accounting Standards, which, as stated in basis of preparation Note 1 to the financial statements, constitutes explicit and unreserved compliance with International Financial Reporting Standards (IFRS); and
 - (b) give a true and fair view of the financial position and performance of the company.
2. In the directors' opinion, there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.

Director: _____
Rolf Cohen

Director: _____
Anthony King

Dated this day of August 2017

**INDEPENDENT AUDITOR'S REPORT
TO THE MEMBERS OF MANLY 16FT SKIFF SAILING CLUB LIMITED
ABN 43 001 066 253**

Report on the Financial Report

We have audited the accompanying financial report of Manly 16ft Skiff Sailing Club Limited which comprises the statement of financial position as at 30 April 2017 and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001. We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the directors of the company, would be in the same terms if given to the directors as at the time of this auditor's report.

**INDEPENDENT AUDITOR'S REPORT
TO THE MEMBERS OF MANLY 16FT SKIFF SAILING CLUB LIMITED
ABN 43 001 066 253**

Opinion

In our opinion, the financial report of Manly 16ft Skiff Sailing Club Limited is in accordance with the Corporations Act 2001, including:

- (i) giving a true and fair view of the company's financial position as at 30 April 2017 and of its performance for the year ended on that date; and
- (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001.

Name of Firm: Burchall Thompson & Co
Chartered Accountants

Name of Partner: _____
S J Wista

Address: 8/81 Frenchs Forest Road, Frenchs Forest NSW 2086

Dated this **day of August 2017**

MANLY 16FT SKIFF SAILING CLUB LIMITED
ABN 43 001 066 253

PRIVATE INFORMATION FOR THE MEMBERS
ON THE 2017 FINANCIAL STATEMENTS

1. Profit and Loss Statement and supporting schedules for the year ended 30th April, 2017.

COMPILATION REPORT

The additional financial data following is in accordance with the books and records of Manly 16ft Skiff Sailing Club Limited ('our client') which have been subjected to the auditing procedures applied in our statutory audit of the Club for the year ended 30th April, 2017. It will be appreciated that our statutory audit did not cover all details of the additional financial data. Accordingly, we do not express an opinion on such financial data and no warranty of accuracy or reliability is given. Neither the firm nor any member or employee of the firm undertakes responsibility in any way whatsoever to any person (other than our client) in respect of such data, including any errors or omissions therein however caused.

Name of Firm: Burchall Thompson & Co
Chartered Accountants

Name of Partner: _____

S J Wista

Address: 8/81 Frenchs Forest Road, Frenchs Forest NSW 2086

Dated this **day of August 2017**

The following Statements and Schedules are to be read in conjunction with the above compilation report.

MANLY 16FT SKIFF SAILING CLUB LIMITED
ABN 43 001 066 253

PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 30 APRIL 2017

	2017	2016
	\$	\$
SALES		
Bar Sales	5,075,881	4,622,322
Bistro Sales	2,861,742	2,625,977
Function Food Sales	681,589	668,941
Function Room Hire	93,457	91,109
Function Other Income	92,215	131,994
	<u>8,804,884</u>	<u>8,140,343</u>
LESS: COST OF GOODS SOLD		
Opening Stock	120,687	93,871
Purchases	2,801,768	2,630,394
Closing Stock	(87,892)	(120,686)
	<u>2,834,563</u>	<u>2,603,579</u>
GROSS PROFIT FROM TRADING	<u>5,970,321</u>	<u>5,536,764</u>
OTHER INCOME		
Gaming Receipts	961,315	849,107
Commissions	29,937	49,832
Members Application Fees	105,196	114,159
Members Subscriptions	486,954	430,559
Interest Received	59,719	25,996
Profit on Sale of Fixed Assets	15,659	25,598
Rebates & Subsidies Received	58,865	54,393
Sailing Revenue	43,193	34,221
Sundry Income	126,889	163,635
Vending Machines	4,454	6,235
	<u>1,892,181</u>	<u>1,753,735</u>
	<u>7,862,502</u>	<u>7,290,499</u>

The accompanying notes form part of these financial statements.

MANLY 16FT SKIFF SAILING CLUB LIMITED
ABN 43 001 066 253

PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 30 APRIL 2017

	2017	2016
	\$	\$
EXPENSES		
Accountancy & Professional Services	10,498	9,973
Advertising & Promotion	244,793	229,929
Auditors Remuneration - Fees	25,000	25,000
Bank Charges	64,777	58,761
Bar Deficiencies	7,093	4,784
Bus Hire	34,770	36,197
Cleaning	195,464	162,351
Consultants Fees	24,892	28,710
Crockery & Equipment	39,502	34,106
Computer Expenses	16,766	16,482
Depreciation	342,281	336,852
Electricity & Gas	154,747	153,163
Entertainment	98,882	79,653
Flowers & Decorations	17,984	23,514
Gaming Tax	(17,180)	(17,127)
Glasses & Equipment	24,841	17,332
Hire of Plant	22,806	30,316
Hire Purchase Charges	4,065	2,707
Holiday Pay & RDO Provision	9,484	21,284
Insurance	147,751	177,674
Laundry	17,018	19,853
Leasing Charges	158,215	18,154
Legal Costs	14,600	25,057
License Fees	7,623	14,632
Loss on Sale of Fixed Assets	22,721	9,364
Long Service Leave Provision	14,601	3,055
Motor Vehicle Expenses	18,547	10,098
Payroll Tax	112,503	99,221
Poker Machine CMS Fee	34,714	27,446
Printing & Stationery	45,291	41,503
Rent	405,898	382,740
Repairs & Maintenance	258,290	228,220
Rescue Craft Expenses	64,141	80,599
Sailing Expenses	207,921	134,206
Salaries	2,573,990	2,392,463
Security	104,486	89,415
Sick Pay Provision	(26,945)	28,950
Social Functions	5,374	5,731
Staff Recruitment	17,414	3,158

The accompanying notes form part of these financial statements.

MANLY 16FT SKIFF SAILING CLUB LIMITED
ABN 43 001 066 253

PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 30 APRIL 2017

	2017	2016
	\$	\$
Storage	3,112	3,015
Subscriptions	21,509	17,637
Superannuation	246,792	232,263
Sundry Expenses	32,602	34,812
Telephone	15,908	15,219
Travellers Fund	84,370	75,896
Trophies & Prize Money	260,021	248,245
Uniforms	11,643	5,660
Waste Disposal	50,674	41,326
	<u>6,252,249</u>	<u>5,719,599</u>
Profit before income tax	<u>1,610,253</u>	<u>1,570,900</u>

The accompanying notes form part of these financial statements.

MANLY 16FT SKIFF SAILING CLUB LIMITED
ABN 43 001 066 253

BAR TRADING STATEMENT
FOR THE YEAR ENDED 30 APRIL 2017

	2017 \$	2016 \$	2017 \$	2016 \$
	Manly	Manly	St George	St George
Bar Sales	3,946,028	3,676,326	1,129,853	945,995
LESS: COST OF GOODS SOLD				
Opening Stock	58,968	46,411	23,321	26,545
Purchases	1,218,206	1,204,505	445,585	374,710
Closing Stock	(51,734)	(58,968)	(27,335)	(23,321)
	<u>1,225,440</u>	<u>1,191,948</u>	<u>441,571</u>	<u>377,934</u>
GROSS PROFIT FROM TRADING	<u>2,720,588</u>	<u>2,484,378</u>	<u>688,282</u>	<u>568,061</u>
EXPENSES				
Advertising & Promotion	10,615	11,675	14,560	1,592
Cleaning & Waste Removal	63,679	55,974	50,257	22,845
Depreciation	32,515	29,613	23,076	25,815
Entertainment	30,628	23,270	35,627	29,203
Glasses & Equipment	17,818	10,245	7,023	7,088
Hire of Plant	19,222	2,249	671	-
Repairs & Maintenance	13,920	7,453	-	-
Salaries & Wages	727,370	716,155	471,590	436,057
Sundry Expenses	49,961	61,394	15,662	16,947
	<u>965,728</u>	<u>918,028</u>	<u>618,466</u>	<u>539,547</u>
NET PROFIT (LOSS)	<u>1,754,860</u>	<u>1,566,350</u>	<u>69,816</u>	<u>28,514</u>

The accompanying notes form part of these financial statements.

MANLY 16FT SKIFF SAILING CLUB LIMITED
ABN 43 001 066 253

BISTRO TRADING STATEMENT
FOR THE YEAR ENDED 30 APRIL 2017

	2017 \$	2016 \$	2017 \$	2016 \$
	Manly	Manly	St George	St George
Bistro Sales	2,861,742	2,625,977	-	-
LESS: COST OF GOODS SOLD				
Opening Stock	38,398	20,915	-	-
Purchases	919,082	841,325	-	-
Closing Stock	(8,823)	(38,398)	-	-
	<u>948,657</u>	<u>823,842</u>	<u>-</u>	<u>-</u>
GROSS PROFIT FROM TRADING	<u>1,913,085</u>	<u>1,802,135</u>	<u>-</u>	<u>-</u>
EXPENSES				
Advertising & Promotion	15,922	11,675	-	-
Cleaning & Waste Removal	79,795	39,982	-	-
Crockery & Equipment	27,651	34,106	-	-
Depreciation	54,610	49,258	-	-
Entertainment	30,628	23,270	-	-
Repairs & Maintenance	13,920	7,453	-	-
Laundry	1,702	1,985	-	-
Salaries & Wages	736,754	687,493	-	-
Sundry Expenses	72,510	64,102	-	-
	<u>1,033,492</u>	<u>919,324</u>	<u>-</u>	<u>-</u>
NET PROFIT (LOSS)	<u>879,593</u>	<u>882,811</u>	<u>-</u>	<u>-</u>

The accompanying notes form part of these financial statements.

MANLY 16FT SKIFF SAILING CLUB LIMITED
ABN 43 001 066 253

POKER MACHINE STATEMENT
FOR THE YEAR ENDED 30 APRIL 2017

	2017 \$	2016 \$	2017 \$	2016 \$
	Manly	Manly	St George	St George
Gaming Receipts	<u>260,452</u>	<u>196,675</u>	<u>700,863</u>	<u>652,432</u>
	<u>260,452</u>	<u>196,675</u>	<u>700,863</u>	<u>652,432</u>
EXPENSES				
Depreciation	2,916	6,889	8,876	17,804
Gaming Tax	(17,180)	(17,127)	(17,180)	(17,180)
Poker Machine CMS Fee	12,079	9,770	22,635	17,676
Lease - Plant & Equipment	-	-	112,256	
Licence Fees	-	6,904	596	7,728
	<u>(2,185)</u>	<u>6,436</u>	<u>127,183</u>	<u>26,028</u>
NET PROFIT (LOSS)	<u>262,637</u>	<u>190,239</u>	<u>573,680</u>	<u>626,404</u>

The accompanying notes form part of these financial statements.

MANLY 16FT SKIFF SAILING CLUB LIMITED
ABN 43 001 066 253

CATERING FACILITY STATEMENT
FOR THE YEAR ENDED 30 APRIL 2017

	2017 \$	2016 \$	2017 \$	2016 \$
	Manly	Manly	St George	St George
Function Food Sales	681,589	668,941	26,200	26,000
Function Room Hire	74,215	78,255	19,242	12,855
Other Income Functions	54,292	91,697	11,724	14,297
	<u>810,096</u>	<u>838,893</u>	<u>57,166</u>	<u>53,152</u>
EXPENSES				
Advertising & Promotion	26,537	11,675	-	-
Cleaning	23,757	12,773	11,889	-
Crockery & Equipment	11,850	-	-	-
Entertainment	2,000	3,909	-	-
Flowers & Decorations	3,322	4,208	-	-
Food purchases	218,900	209,865	-	-
Hire of Plant	7,738	11,209	9,888	15,321
Laundry	13,615	15,882	-	-
Salaries & Wages	141,051	122,849	-	-
	<u>448,770</u>	<u>392,370</u>	<u>21,777</u>	<u>15,321</u>
NET PROFIT (LOSS)	<u>361,326</u>	<u>446,523</u>	<u>35,389</u>	<u>37,831</u>

The accompanying notes form part of these financial statements.

MANLY 16FT SKIFF SAILING CLUB LIMITED
ABN 43 001 066 253

SAILING STATEMENT
FOR THE YEAR ENDED 30 APRIL 2017

	2017 \$	2016 \$	2017 \$	2016 \$
	Manly	Manly	St George	St George
Sailing Revenue	11,666	6,628	31,487	27,484
EXPENSES				
Advertising & Promotion	75,023	94,504	8,837	3,203
Depreciation	4,174	19,117	3,863	15,640
Insurances	10,141	10,093	5,802	6,017
Membership & Subscriptions	11,016	15,175	10,678	5,960
Repairs & Maintenance	17,001	6,774	17,156	5,190
Rescue Boat Expenses	33,131	57,854	51,498	22,746
Sundry Expenses	175,575	112,534	10,612	427
Trophies & Prize Money	245,061	204,459	27,110	43,786
Travel Expenses	72,370	75,897	12,000	-
	<u>643,492</u>	<u>596,407</u>	<u>147,556</u>	<u>102,969</u>
NET PROFIT (LOSS)	<u>(631,826)</u>	<u>(589,779)</u>	<u>(116,069)</u>	<u>(75,485)</u>

The accompanying notes form part of these financial statements.