# Manly 16ft Skiff Sailing Club

100<sup>™</sup> ANNUAL REPORT & FINANCIAL STATEMENT 2022-2023

NOTICE OF ANNUAL GENERAL MEETING ENCLOSED







# NATIONAL CHAMPIONS 2022 - 2023



16ft Skiffs - **Typhoon** Skipper: Nathan Wilmot Crew: Zac Barnabas and Malcolm Page



13ft Skiffs - **Ebix** Skipper: Jemma Hopkins Crew: James Hopkins



MG14 - **Pink Gin** Skipper: Kurt Warner Crew: Kristy Edwards



Skate - **What Now** Skipper: Greg Paterson Crew: Yianni Foufas



Manly Junior - **Fire Power** Skipper: Harrison Thomas Crew: Chloe Jansen

# **NSW STATE CHAMPIONS 2022 - 2023**



16ft Skiffs - **Red Pumps Red** Skipper: Tyler Dransfield Crew: Chris Williams and Jackson Cranfield



13ft Skiffs - **Ebix** Skipper: Jemma Hopkins Crew: James Hopkins



MG14 - **Tempest** Skipper: Bryce Edwards Crew: Josh Tasker



Skate - **What Now** Skipper: Greg Paterson Crew: Yianni Foufas



Manly Junior - **Fire Power** Skipper: Harrison Thomas Crew: Chloe Jansen

### MANLY 16FT SKIFF SAILING CLUB LTD A.B.N. 43 001 066 253

#### NOTICE

The 100th Annual General Meeting of the Manly 16ft Skiff Sailing Club Ltd will be held at 9.30am on Saturday 23rd September 2023, in the Clubhouse, East Esplanade, Manly.

Those entitled to attend the 2022/23 Annual General Meeting are those members who are current financial members excluding junior membership. Admission to the meeting will be on presentation of their current membership card.

### **AGENDA**

- 1. Apologies
- 2. Confirmation of the minutes of the 99th Annual General Meeting held on 24th September 2022.
- 3. To receive and consider the reports of the President, Treasurer, Commodore & Board.
- 4. To receive and consider the Statement of Financial Position, Statement of Financial Performance and report of the Auditor.
- 5. To elect the Board of Directors for the ensuing year.
- 6. To appoint an Auditor.
- 7. Ordinary Resolutions by the Board of Directors

#### **ORDINARY RESOLUTIONS**

That pursuant to the Registered Clubs' Act:

The members hereby approve the expenditure by the club over the ensuring twelve (12) months for the following expenses and provisions subject to approval by the Board of Directors:

- The reasonable cost of Directors & Secretary Manager attending meetings of the Clubs NSW Association.
- The reasonable cost of Directors & Secretary Manager attending meetings of other Associations
  of which the club is a member.
- The reasonable cost of Directors & Secretary Manager's attendance at functions either within the club or elsewhere with spouses where appropriate and required on behalf of the club.
- The reasonable costs during the year for each Director & Secretary Manager and their spouses
  for the purposes of attending an annual dinner at a venue to be approved by the Directors in
  recognition of service rendered during their term in office. The amount expended per head is to be
  reported to the subsequent Annual General Meeting for the information of members.
- Costs of meals and refreshments to be associated with any meeting of the directors of the club.
- The reasonable cost of light meals and refreshments supplied to on water sailing officials to consume during the conduct of Club races for the 2023/2024 season in recognition of the voluntary services rendered.
- The reasonable cost of beverages supplied to sailing officials at the conclusion of programmed Club races for the 2023/2024 season in recognition of the voluntary services rendered.
- The member's further resolve that in passing the Ordinary Resolution they acknowledge that the
  benefits authorised in the resolutions above may not be available to members generally but only
  to those persons who are Directors, Secretary Manager or Sailing Officials of the Club, as the
  case may be.
- 8. To deal with any business of which due written notice has been given, being at least (7) seven days prior to the meeting.
- To deal with any other business that the meeting may approve of which due notice has not been given.



#### SPECIAL RESOLUTION

The special resolution is to be read in conjunction with the notes to the members set out below.

That the Constitution of Manly 16ft Skiff Sailing Club Ltd be amended by:

- (a) inserting the following new definitions into Rule 1(a):
  - "Actively engaged" means participation in at least 50% of races scheduled by the Club". "Quarter" means a period of 3 months ending on 31 March, 30 June, 30 September or 31 December."
- (b) deleting Rules 3 and in its place inserting the following new Rule 3:
  - "3. Deleted."
- (c) deleting Rule 4(b)(iv) and in its place inserting the following new Rule 4(b)(iv):
  - "(iv) An Ordinary Member Class D1, who shall be known as an St George Active Member."
- (d) inserting the following new Rule 4(b)(viii) as follows:
  - "(viii) An Ordinary Member Class D5, who shall be a St George Board Approved Life Member."
- (e) deleting Rules 6(a)(i) and (ii) and in their place inserting the following new Rules 6(a)(i) and (ii) as follows:
  - "(i) Those persons who have attained the age of eighteen (18) years, are actively engaged in and registered with the Club to sail 16ft skiffs in the Club at Manly or who are actively engaged (as determined by the Board by By Law) in the administration thereof at Manly and who shall have made application in accordance with the Constitution and have been duly admitted; or
  - (ii) Those persons who have attained the age of eighteen (18) years, who have previously been registered to sail and actively engaged in the sailing of 16ft skiffs in the Club at Manly or who were actively engaged (as determined by the Board by By Law) in the administration thereof at Manly for a period of at least five (5) years and who shall have made application in accordance with the Constitution and been duly admitted.

An Ordinary Member Class A who has been a financial Ordinary Member Class A for a combined period of 5 years either consecutively or over a number of broken periods shall, subject to this Constitution, remain an Ordinary Member Class A even if they cease to be actively engaged and registered to sail 16ft skiffs at the Club at Manly or they cease to be actively engaged in the administration thereof."

- (f) deleting from Rule 7(c) the words "fourteen (14)" and in their place inserting the words "seven (7)".
- (g) deleting Rule 12(a) and renumbering the remaining provisions accordingly.



- (h) deleting renumbered Rules 12(a) and (b) and in their place inserting the following new Rules 12(a) and (b) as follows:
  - "(a) That at least seven (7) days before such meeting the member concerned is notified in writing of the charge and is requested to be present at the meeting.
  - (b) The member charged shall be entitled to:
    - (i) attend the meeting for the purpose of answering the charge; and
    - submit to the meeting written representations for the purpose of answering the charge;
    - (iii) call witnesses provided that:
      - if a proposed witness fails to attend the hearing or provide evidence at the hearing, the Board can still hear and determine the charge; and
      - (2) the Club cannot and will not force any person (including a member) proposed by themember charged as a witness to attend and provide evidence at the hearing. The member charged must act in an appropriate manner at the meeting (and inparticular and without limitation), the member must not act in an offensive or disruptive manner."
- (i) deleting from renumbered Rules 12(c) and (f) the words "in camera".
- (i) inserting the following new heading and Rules 12A to 12E inclusive:

### "REMOVAL OF PERSONS FROM THE PREMISES OF THE CLUB

12A. In addition to any powers under Section 77 of the Liquor Act, the Secretary or, subject to Rule 12E, an employee of the Club may refuse to admit to the Club and may turn out, or cause to be turned out, of the premises of the Club any person including any member:

- (a) who is then intoxicated, violent, guarrelsome or disorderly;
- (b) who, for the purposes of prostitution, engages or uses any part of the premises of the Club;
- whose presence on the premises of the Club renders the Club or the Secretary liable to a
  penalty under the Registered Clubs Act or the Liquor Act;
- (d) who hawks, peddles or sells any goods on the premises of the Club;
- (e) who, within the meaning of the Smoke-free Environment Act, smokes while on any part of the premises that is smoke-free;
- (f) who uses, or has in his or her possession, while on the premises of the Club any substance that the Secretary (or in the absence of the Secretary from the premises of the Club, the senior employee then on duty) suspects of being a prohibited drug or prohibited plant; or
- (g) whom the Club, under the conditions of its club licence, or a term of a liquor accord, is authorised or required to refuse access to the Club.



- 12B. If pursuant to Rule 12A a person (including a member) has been refused admission to, or has been turned out of the premises of the Club, the Secretary of the Club or (subject to Rule 12E) an employee of the Club, may at any subsequent time, refuse to admit that person into the premises of the Club or may turn the person out, or cause the person to be turned out of the premises of the Club.
- 12C. Without limiting Rule 12B, if a person has been refused admission or turned out of the Club in accordance with Rule 12A(a), the person must not re-enter or attempt to re-enter the Club within twenty-four (24) hours of being refused admission or being turned out.
- 12D. Without limiting Rule 12B, if a person has been refused admission to or turned out of the Club in accordance with Rule 12A(a), the person must not:
  - (a) remain in the vicinity of the Club; or
  - re-enter the vicinity of the Club within six (6) hours of being refused admission or being turned out.
- 12E. Without limiting the provisions of Section 77 of the Liquor Act the employees who under this Constitution are entitled to exercise the powers set out in this Rule shall be:
  - (a) in the absence of the Secretary from the premises of the Club the senior employee then on duty; or
  - (b) any employee authorised by the Secretary to exercise such power."
- (k) deleting the Rule 15 and the heading "Address of Members" and in their place inserting the following new Rule 15 and heading:

### "NOTIFICATION TO CLUB REGARDING CHANGE IN MEMBER'S DETAILS

- 15. Every member must advise the Secretary of any change in their personal details (including their address, email address and telephone number) within seven (7) days of the change to their personal details."
- (I) deleting from Rule 16 the words "the occupation".
- (m) inserting new Rule 19(f) as follows:
  - "(f) A person may be admitted to Temporary membership for a period of up to, but not exceeding seven (7) consecutive days (or such longer period as approved by the relevant regulatory body). A person admitted to Temporary membership under this Rule shall only be required to enter their relevant details in the register of Temporary members referred to in Rule 16 on the first day that they enter the Club's premises during that period."
- (n) deleting the heading above Rule 22 and in its place inserting the following new heading:

### "JOINING FEES, SUBSCRIPTIONS AND LEVIES"

- (o) deleting Rule 22(a) and in its place inserting the following new Rule 22(a):
  - "(a) For the purposes of section 30(2B) of the Registered Clubs Act, the Board shall determine the joining fees, subscriptions, and other payments (excluding levies) payable by members of the Club."



- (p) deleting Rule 25 and in its place inserting the following new Rule 25:
  - "(a) Life Members and Ordinary Members Class A only shall be entitled to take part in the management of the Club and to stand for or be elected to any office on the Board of Directors.
  - (b) No person other than a Life Member, will be eligible for appointment or election to the Board of Directors unless they have been an Ordinary Member Class A for a continuous period in excess of thirty-six months."
- (q) deleting Rules 26 and 26A and in their place inserting the following new Rules 26 to 26C inclusive:
  - "26. Any member:
  - (a) who is an employee; or
  - (b) who is not a Financial member:
  - (c) whose membership is currently under suspension;
  - (d) who is disgualified from managing any company under the Act;
  - (e) who is of unsound mind or whose person or estate is liable to be dealt with any way under the law relating to mental health;
  - (f) who is prohibited from being a director by reason of any order or declaration made under the Act, Liquor Act, Registered Clubs Act, or any other applicable legislation;

shall not be eligible to nominate for, be elected or appointed to the Board of the Club.

- 26A. No person who is an Ordinary Member Class D1, Ordinary Member Class D2, Ordinary Member Class D3, Ordinary Member Class D4 or Ordinary Member Class D5 shall be eligible to be a member of or be elected to the Board of the Club.
- 26B. Any person who is elected or appointed to the Board, must, unless exempted, complete such mandatory training requirements for directors as required by the Regulations made under the Registered Clubs Act.
- 26C. A member shall not be entitled to be elected or appointed to the Board if he or she does not hold a Director Identification Number on the proposed date of election or appointment to the Board."
- (r) inserting new Rules 28(a1) to a (4) inclusive as follows:
  - "(a1) Candidates are responsible for ensuring that they have correctly completed their nomination form and the Club is not required to notify candidates of an incorrectly completed nomination form.
  - (a2) The receipt of a nomination form by the Club does not constitute an acknowledgement by the Club that the nomination form has been completed correctly.
  - (a3) The failure to complete the nomination form correctly may result in a candidate being ineligible to nominate for election to the Board.



- (a4) A nomination can be withdrawn:
  - (i) by the nominee at any time prior to the commencement of voting; and
  - (ii) by the Club at any time if the nominee has failed to correctly complete the nomination form and/or the nominee is ineligible to nominate for or be elected to the Board."
- (s) deleting Rule 28(d).
- (t) deleting Rule 30 and in its place inserting the following new Rule 30:
  - "30. Any casual vacancy or vacancies which may occur in the Board of Directors may be filled by the Directors provided that the Directors can only fill a casual vacancy in any of the positions of President Vice-President and Treasurer by choosing an existing Director from amongst themselves and any person or persons appointed or elected shall hold office until the next Annual General Meeting when he or they shall retire but shall be eligible for re-election."
- (u) deleting Rule 31(a) and in its place inserting the following new Rule 31(a):
  - "(a) The office of a member of the Board shall automatically be vacated if the person holding that office:
    - (i) dies;
    - (ii) is disqualified for any reason referred to in Section 206B of the Act;
    - (iii) becomes of unsound mind or a person whose estate is liable to be dealt with in any way under the law relating to mental health;
    - (iv) is absent from meetings of the Board for a period of ninety (90) days (calculated from the last meeting of the Board attended) without the prior written consent of the Board unless the Board determines that their office is not vacant as a result of that absence:
    - (v) by notice in writing resigns from office as a director;
    - (vi) becomes prohibited from being a member of the Board by reason of any order or declaration made under the Act, the Registered Clubs Act, or the Liquor Act;
    - (vii) ceases to be a member of the Club:
    - (viii) becomes an employee of the Club;
    - fails to complete the mandatory training requirements for directors referred to in Rule 27 within the prescribed period (unless exempted);
    - (x) was not eligible to stand for or be elected or appointed to the Board;
    - (xi) ceases to hold the necessary qualifications to be elected or appointed to the Board;
    - (xii) is convicted of an indictable offence (unless no conviction is recorded);
    - (xiii) is not a Financial member of the Club;
    - (xiv) is found guilty of a disciplinary charge and suspended from membership of the Club for a period exceeding three (3) months;



(xv) is removed from office as a director in accordance with the Act and this Constitution.

The continuing directors on the Board may act notwithstanding any vacancy on the Board, but if and so long as their number is reduced below the number fixed by this Constitution as the necessary quorum of the Board, the continuing director or directors may act for the purpose of increasing the number of directors on the Board to that number or of summoning a general meeting of the Club, but for no other purpose."

- (v) deleting from Rule 31(b) the words "be special" and in their place inserting the words "by ordinary".
- (w) inserting the following new heading and Rules 35A to 35B inclusive:

### "35A. MATERIAL PERSONAL INTERESTS OF DIRECTORS

- 35A.1Any director who has a material personal interest in a matter that relates to the affairs of the Club must, as soon as practicable after the relevant facts have come to the director's knowledge:
  - (a) declare the nature of the interest at a meeting of the Board; and
  - (b) comply with Rule 35A.2.
- 35A.2Notwithstanding anything contained in the Act, a director who has a material personal interest in a matter that is being considered at a meeting of the Board, or of the Directors of the Club:
  - (a) must not vote on the matter; and
  - (b) must not be present while the matter is being considered at the meeting.

#### 35B. REGISTERED CLUBS ACCOUNTABILITY CODE

- 35B.1 The Club must comply with the requirements of the Registered Clubs Accountability Code (as amended from time to time) and the provisions of this Rule 35B. If there is any inconsistency between the Registered Clubs Accountability Code and this Rule 35B, the provisions of the Registered Clubs Accountability Code shall prevail to the extent of that inconsistency.
- 35B.2 For the purposes of this Rule 35B, the terms "close relative", "controlling interest", "manager", "pecuniary interest" and "top executive" have the meanings assigned to them by the Registered Clubs Act and Registered Clubs Regulations.

### Contracts with top executives

- 35B.3 The Club must ensure that each top executive has entered into a written employment contract with the Club dealing with:
  - (a) the top executive's terms of employment: and
  - (b) the roles and responsibilities of the top executive;
  - (c) the renumeration (including fees for service) of the top executive;
  - (d) the termination of the top executive's employment.



35B.4 Contracts of employment with top executives:

- (a) will not have any effect until they are approved by the Board; and
- (b) must be reviewed by an independent and qualified adviser before they can be approved by the Board.

### Contracts with directors or top executives

- 35B.5 Subject to any restrictions contained in the Registered Clubs Act and Rule 35B.7 the Club must not enter into a commercial arrangement or a contract with a director or top executive or with a company or other body in which a director or top executive has a pecuniary interest unless the proposed commercial arrangement or contract is first approved by the Board.
- 35B.6 A "pecuniary interest" in a company for the purposes of Rule 35B.5 does not include any interest exempted by the Registered Clubs Act.

### Contracts with Secretary and managers

- 35B.7 Unless otherwise permitted by the Registered Clubs Act, the Club must not enter into a commercial arrangement or contract with:
  - (a) the Secretary or a manager; or
  - (b) any close relative of the Secretary or a manager;
  - (c) any company or other body in which the Secretary or a manager or a close relative of the Secretary or a manager has a controlling interest.

### Loans to directors and employees

35B.8 The Club must not:

- (a) lend money to a director of the Club; and
- (b) unless otherwise permitted by the Registered Clubs Act and Regulations, the Club must not lend money to an employee of the Club unless the amount of the proposed loan is ten thousand dollars (\$10,000) or less and the proposed loan has first been approved by the Board.

### Restrictions on the employment of close relatives of directors and top executives

- 35B.9 A person who is a close relative of a director or top executive must not be employed by the Club unless their employment is approved by the Board.
- 35B.10 If a person who is being considered for employment by the Club is a close relative of a director of the Club, the director must not take part in any decision relating to the person's employment.



### Disclosures by directors and employees of the Club

- 35B.11 A director, top executive or employee of the Club must disclose any of the following matters to the Club to the extent that they relate to the director, top executive, or employee:
  - (a) any material personal interest that the director has in a matter relating to the affairs of the Club; and
  - (b) any personal or financial interest of the director or top executive in a contract relating to the procurement of goods or services or any major capital works of the Club;
  - (c) any financial interest of the director or top executive in a hotel situated within forty
     (40) kilometres of the Club's premises;
  - (d) any gift (which includes money, hospitality, and discounts) valued at one thousand dollars (\$1,000) or more, or any remuneration (including any fees for service) of an amount of one thousand dollars (\$1,000) or more, received by the director, top executive, or employee from an affiliated body of the Club or from a person or body that has entered into a contract with the Club.
- 35B.12 The Club must keep a register in an approved form containing details of the disclosures made to the Club in accordance with this Rule 35B.

### **Training disclosures**

35B.13 The Club must make available to members:

- (a) details of any training which has been completed by directors, the Secretary, and managers of the Club in accordance with the Registered Clubs Regulation; and
- (b) the reasons for any exemptions of directors, the Secretary, or managers from undertaking the training prescribed by the Registered Clubs Regulation.
- 35B.14 The Club must indicate, by displaying a notice on the Club's premises and on the Club's website (if any), how the members of the Club can access the information.

#### Provision of information to members

35B.15 The Club must:

- (a) make the information required by the Registered Clubs Regulations available to the members of the Club within four (4) months after the end of each reporting period to which the information relates; and
- (b) indicate, by displaying a notice on the Club's premises and on the Club's website (if any), how the members of the Club can access the information."
- (x) deleting from Rule 36(a) the words "every month" and in their place inserting the words "each quarter".



- (y) inserting new Rules 36(c) and (d) as follows:
  - "(c) A resolution in writing signed by all the directors shall be as valid and effectual as if it had been passed at a meeting of the Board duly convened and held. Any such resolution may consist of several documents in like form each signed by one or more directors. The resolution shall be passed when the last director signs the document containing the resolution. In addition to this, a resolution may be passed by the Board if the proposed resolution is emailed to all directors and all directors agree to the proposed resolution by sending a reply email to that effect. The resolution shall be passed when the last director sends their email agreeing to that resolution.
  - (d) A meeting of the Board may be called or held using any technology consented to by all the directors. The consent may be a standing one. A director may only withdraw his or her consent within a reasonable period before the meeting."
- (z) deleting Rule 37A and in its place inserting the following new Rule 37A:

"37A. There shall be a St George Sailing Committee which shall consist of not less than five (5) Ordinary Members Class D1 and shall include a St George Vice Commodore, St George Race Secretary, St George Youth Representative (Youth Sub-Committee Chair), St George Starter, St George Judge, St George Boat and Sail Measurer, St George Boat Captain, a Representative from each approved class, a representative of each 16ft Skiff on the Club's St George fleet register, all of whom shall be elected or appointed at a General Meeting to be held as soon as possible after the completion of the sailing season (refer Rule 71). A member of the St George Sailing Committee shall hold office until the Annual General Sailing Meeting following his election or appointment or until, for any other reason, his seat shall have been declared vacant."

- (aa) deleting Rule 39 and in its place inserting the following new Rule 39:
  - "39. A general meeting called the Annual General Meeting shall be held once at least in every calendar year at such time and place as may be determined by the Board but within five (5) months of the close of the financial year. All meetings other than Annual General Meetings shall be called general meetings."
- (bb) inserting the following new heading and Rules 51A to 51F inclusive:

### "ADDITIONAL MATTERS

- 51A. The Board may cancel or postpone any general meeting prior to the date on which it is to be held, except where such cancellation or postponement would be contrary to the Act. The Board may give such notice of the cancellation or postponement as it thinks fit but any failure to give notice of the cancellation or postponement does not invalidate the cancellation or postponement or any resolution passed at a postponed meeting. This Rule will not operate in relation to a meeting called pursuant to a request or requisition of members.
- 51B. The Board may withdraw any resolution which has been proposed by the Board and which is to be considered at a general meeting, except where the withdrawal of such a resolution would be contrary to the Act.
- 51C. If permitted by the Act, the Club may hold virtual only meetings or Annual General Meetings. The provisions of the Act shall apply to such meetings and to the extent of any inconsistencies between the Act and the Constitution, the provisions of the Act shall prevail.



- 51D. The Club may record general meetings (including Annual General Meetings) using audio and/or visual technology but members are not permitted to do so.
- 51E. The Chairperson:
  - (a) is responsible for the conduct of the general meeting; and
  - (b) shall determine the procedures to be adopted and followed at the meeting;
  - (c) may refuse a member admission to a general meeting or require a member to leave a general meeting if in his or her opinion, the member is not complying with reasonable directions and/or is acting in an offensive and disruptive manner at the meeting.
- 51F. The Board may authorise persons other than members to attend and speak at a general meeting but those persons shall not be entitled to vote at general meetings."
- (cc) deleting Rule 56 and in its place inserting the following new Rule 56:
  - "56 (a) The books of account shall be kept at the Registered Office of the Club or at such other place as the Board thinks fit. The Club shall at all reasonable times make its accounting records available in writing for the inspection of members of the Board and any other persons authorised or permitted by or under the Act to inspect such records.
    - (b) The Board shall, not less than twenty-one (21) days before each Annual General Meeting and in any event within four (4) months of the end of the financial year of the Club, report to members in accordance with Division 4 of Part 2M.3 of the Act."
- (dd) deleting Rule 59 and the heading "Visitors" and in their place inserting the following new Rule 59 and heading:

#### "GUESTS

- 59. (a) Subject to Rule 59(b), all members shall have the privilege of introducing guests to the Club.
  - (b) A Temporary member may introduce a quest only in accordance with Rule 59 (l)
  - (c) Unless the guest is a minor, on each day a member first brings a guest into the Club that member shall enter in the Register of Guests the particulars required by Rule16.
  - (d) No member shall introduce guests more frequently or in greater number than may for the time being be provided by By-law.
  - (e) No member shall introduce any person as a quest:
    - (i) who has been expelled from the Club pursuant to Rules 12 or 12 A:
    - (ii) whose membership is then suspended pursuant to Rules 12 or 12A; or
    - (iii) who is then refused admission to or being turned out of the Club pursuant to Rule12A.
  - (f) Members shall be responsible for the conduct of any guests they may introduce to the Club



- (g) The Board shall have power to make By-laws from time to time not inconsistent with this Constitution or the Registered Clubs Act regulating the terms and conditions on which guests may be admitted to the Club.
- (h) No guest shall be supplied with liquor on the premises of the Club except on the invitation of and in the company of a member.
- A guest shall at all times remain in the reasonable company of the member who countersigned the entry in the Register of Guests in respect of that guest.
- (j) A guest shall not remain on the premises of the Club any longer than the member who countersigned the entry in the Register of Guests in respect of that guest.
- (k) The Secretary or senior employee then on duty may refuse a guest of a member admission to the Club or require a guest of a member to leave the premises of the Club (or any part thereof) without giving any reason.
- (I) A Temporary member may bring into the non restricted areas of the Club premises as the guest of that Temporary member a minor:
  - who at all times while on the Club premises remains in the company and immediate presence of that Temporary member;
  - (ii) who does not remain on the Club premises any longer than that Temporary member; and
  - (iii) in relation to whom the member is a responsible adult.
- (m) For the purposes of Rule 59(I)(c), "responsible adult" means an adult who is:
  - (i) a parent, step-parent or guardian of the minor;
  - (ii) the minor's spouse or de facto partner; or
  - (iii) for the time being, standing in as the parent of the minor."
- (ee) deleting Rule 61 and inserting the following new Rules 61 to 61C inclusive:
  - "61. Without limiting the provisions of the Corporations Act, a notice may be given by the Club to any member either:
    - (a) personally; or
    - (b) by sending it by post to the address of the member;
    - (c) by sending it to the electronic address of the member;
    - (d) by sending the member sufficient information (either electronically or in a physical form) to access the notice electronically, including by way of a text message containing a hyperlink to access the notice or a postcard to the member's address containing instructions on how to access the notice.
  - 61A. Where a notice is sent by post to a member in accordance with Rule 61(a) the notice is deemed to be received on the day it is given to the member.
  - 61B. Where a notice is sent to a member in accordance with Rules 61(b) and (c), the notice shall be deemed to have been received by the members on the day following that on which the notice was sent.



- 61C. Where a notice is provided to a member in accordance with Rule 61(d), the notice shall be deemed to have been received by the member on the day following that on which the Club provided the member with the relevant information to access the notice."
- (ff) inserting the following new Rules 72 and 72A and heading as follows:

#### "MEETINGS AND VOTING

- 72. In accordance with section 30C(3) of the Registered Clubs Act, the Club, the Board, or a committee of the Club may (but is not required to):
  - (a) Distribute a notice of, or information about, a meeting or election of the Club, the board, or a committee of the Club by electronic means; and/or
  - (b) Hold a meeting at which all or some persons attend by electronic means but only if a person who speaks at the meeting can be heard by the other persons attending;
  - (c) Allow a person entitled to vote at a meeting of the Club, the Board, or a committee of the Club to vote in person or by electronic means.
- 72A. If there is any inconsistency between Rule 72 and any other provision of this Constitution, Rule 72 shall prevail to the extent of that inconsistency."
- (gg) BY making such other consequential amendments necessary to give effect to this Special Resolution including ensuring that the accuracy of all Rule numbers and cross referencing of Rules and paragraphs in the Constitution.

### Notes to Members on Special Resolution

- The Special Resolution proposes a series of amendments to the Club's Constitution to bring it into line with best practice and the requirements of the Corporations Act ("CA"), Liquor Act and Registered Clubs Act (RCA).
- 2. Paragraph (a) inserts a new definitions used in the Constitution including one for "actively engaged" to assist in establishing whether a person is an Ordinary Member Class A.
- 3. Paragraph (b) deletes reference to the maximum number of members that the Club can have as this provision was removed from the RCA some years ago.
- 4. Paragraph (c) corrects the reference to the category of St George Active members
- Paragraph (d) includes the category of Ordinary Member Class D5, who are St George Board Approved Life Members
- 6. Paragraph (e) makes an important change to eligibility to become an Ordinary Member Class A which currently a member has to demonstrate that they are actively engaged in the sailing of 16 Foot skiffs or actively engaged in the administration or previously actively engaged etc. The term actively engaged is not defined in the Constitution. This has led to confusion and uncertainty in the past in determining whether someone was or was previously actively engaged. A new definition of "actively engaged will be added to the definitions which provides that for a person to be actively engaged they must participate in at least 50% of the races scheduled by the Club. In addition to this the member must be registered with the Club to sail 16-foot skiffs in order to be an ordinary Member Class A.



- 7. In addition to this paragraph (e) will also clarify the current position which is that an Ordinary Member Class A who has been a financial Ordinary Member Class A for a combined period of 5 years either consecutively or over a number of broken periods shall, subject to this Constitution, remain an Ordinary Class A Member even if they cease to be actively engaged in and registered to sail 16ft skiffs at the Club at Manly or they cease to be actively engaged in the administration thereof. The current wording in the Constitution does not clearly represent this position. Basically if a member has a total of 5 years membership of the Club as an Ordinary Member Class A they will remain as an Ordinary Member Class A for as long as they are a member of the Club (provided of course they remain a financial member and are not removed from membership of the Club) even if they have ceased to be registered to sail 16 foot skiffs or ceased to be involved in the administration thereof.
- 8. Paragraph (f) changes the period from 14 to 7 days as the period for placing the required details of a new applicant for membership on the Notice Board which is in line with the RCA.
- Paragraph (g) deletes existing rule 12 (a) which currently provides that any disciplinary hearing
  must be held within 2 months of the date on which the alleged offence occurred which is an
  unreasonable restriction on the Club from pursuing these matters.
- Paragraphs (h) and (i) amend existing provisions relating to disciplinary matters to bring the Constitution into line with best practice.
- 11. Paragraph (j) inserts new provisions relating to the removal of persons from the Club's premises to bring the Constitution into line with the Liquor Act.
- 12. Paragraph (k) clarifies that every member must advise the Club of any change to their personal details (including their address, email address and telephone number).
- 13. Paragraph (I) deletes the requirement for the Club to record the occupation of an applicant for membership as the Registered Clubs Act no longer requires the Club to do so.
- Paragraph (m) inserts a new rule relating to changes to Temporary membership to bring the Constitution into line with the RCA.
- 15. Paragraphs (n) and (o) amend this provision dealing with member subscriptions to remove the requirement to charge an annual subscription fee of no less than a minimum of \$2.00. This requirement has recently been removed from the RCA.
- 16. Paragraph (p) clarifies that Life members as well as financial Ordinary Members Class A are the only members eligible to be elected to the Board. Paragraph (p) also makes another important change which is that no person other than a Life Member, will be eligible for appointment or election to the Board of Directors unless they have been an Ordinary Member Class A for a continuous period in excess of thirty-six months. Currently the minimum period is 60 months or five years. Therefore, the period has been reduced form 60 months or 5 years to 36 months or 3 years."
- 17. Paragraph (q) extends the circumstances whereby a member will not be eligible to nominate for or be elected to the Board. It also clarifies that a person cannot be elected or appointed to the Board if they do not hold a Director Identification Number (unless exempted from doing so).
- 18. Paragraph (r) clarifies that it is the responsibility of every nominee for election to the Board to ensure that their nomination is correct and also that a failure to strictly follow all the procedures in the Constitution in relation to the election of the board does not invalidate the election process.



- 19. Paragraph (s) deletes an existing provision which has been re located to rule 26.
- 20. Paragraph (t) will make an important change to existing rule 30 in relation to how the Board fills casual vacancies in the Board of Directors. Rule 30 provides that the Board can fill any casual vacancy in the Board except in the positions of President, Vice President and Treasurer which if a vacancy occurs can only be filled by the members voting at a General Meeting of the Club. The board feels that the requirement to call a general meeting of the Club to fill vacancies in these positions is cumbersome and potentially expensive. The proposed change will allow the directors to fill a vacancy in any of the offices of President, Vice President or Treasurer by appointing a current director from amongst themselves to fill the vacancy.
- 21. Paragraph (u) extends the circumstances upon which a casual vacancy on the Board of the Club will arise, to accord with the requirements of the CA and best practice. For example, the new Rule 31(a)(iv) provides that a director will vacate the Board if that director is absent from meetings of the Board for a continuous period of 90 days (unless the Board resolves the office not be vacated due to the absence).
- 22. Paragraph (v) replaces the word, special with ordinary in rule 31 (d) to reflect the CA which gives members the right to remove directors from office at a properly convened General Meeting of the Club by way of an ordinary resolution (50% plus one) as opposed to a special resolution which requires a 75% majority.
- 23. Paragraph (w) insert new provisions relating to corporate governance and accountability to bring the Constitution into line with the RCA and adopt the provisions of the Accountability Code which applies to all registered clubs and is set out in Schedule 2 of the Registered Clubs Regulation.
- 24. Paragraph (x) amends existing Rule 36(a) to allow the Board to meet whenever required but at least once every 3 months. This reflects a recent change to the RCA which removed the requirement for the board of a club to meet at least once a month and replaced it with a requirement to meet at least once every 3 months.
- 25. Paragraph (y) adopts the Corporations Law provision which allows the Board to pass resolutions by circulating the resolution to directors for approval. It also clarifies that the Board can pass board resolutions by way of email. This is permitted by the CA.
- 26. Paragraph (z) amends existing rule 37A to provide that there shall be a St George Sailing Committee which shall consist of not less than five (5) Ordinary Members Class D1 and shall include a St George Vice Commodore, St George Race Secretary, St George Youth Representative (Youth Sub-Committee Chair), St George Starter, St George Judge, St George Boat and Sail Measurer, St George Boat Captain, a Representative from each approved class, a representative of each 16ft Skiff on the Club's St George fleet register, all of whom shall be elected or appointed at a General Meeting to be held as soon as possible after the completion of the sailing season (refer Rule 71). A member of the St George Sailing Committee shall hold office until the Annual General Sailing Meeting following his election or appointment or until, for any other reason, his seat shall have been declared vacant.
- 27. Paragraph (aa) updates rule 39 which deals with the holding of the Annual General meeting each year. Currently the AGM is to be held in August each year whereas the Club is able to hold its AGM under the CA any time up until 30 September in each year as its financial years ends on 30 April and an AGM can be held at any time within 5 months of the end of the financial year.



- 28. Paragraph (bb) adds new Rules 51A to 51F inclusive relating to general meetings (including annual general meetings) including giving the Board the power to cancel or postpone a meeting except one called at the request of members to bring the Constitution into line with the CA. It also sets out the powers of the chairperson of a general meeting in more detail which reflects the general law.
- 29. Paragraph (cc) amends the rule dealing with the keeping of the records and books and accounts of the Club and the timing around reporting to members to reflect the CA.
- 30. Paragraph (dd) updates the existing provision dealing with Guests of members to reflect the provisions of the RCA.
- 31. Paragraph (ee) amends existing provisions relating to notices to members to bring the Constitution into line with the CA.
- 32. Paragraph (ff) inserts new Rules 72 and 72A which reflect recent changes to the RCA including allowing the Club to send notice of a general meeting and documents relating to a meeting electronically.
- 33. Paragraph (gg) permits any necessary amendments to be made to address any anomaly in Rule numbering and cross referencing throughout the Constitution.

#### **Procedural matters**

- 1. Amendments to the Special Resolution will not be permitted from the floor of the meeting other than for minor typographical or clerical corrections which do not change the substance or effect of the Special Resolution.
- 2. To be passed, the Special Resolution requires votes from not less than three quarters of those members who being eligible to do so, vote in person on the Special Resolution at the Annual General Meeting.
- 3. Under the Club's Constitution only Life members and financial Ordinary Members Class A are eligible to vote on the Special Resolution.
- 4. Under the Registered Clubs Act proxy voting is prohibited and members who are employees of the Club are ineligible to vote.
- 5. The Board of the Club recommends that members vote in favour of the Special Resolution.



#### NOTES:

- \* A copy of the minutes of the previous annual general meeting is displayed on the club's notice board
- $^{\star\star}$  A copy of the financial reports will be available on the Club's website at www.manlyskiff.com.au on or before the 1st of September 2023.

Questions regarding the above business or resolutions should be submitted to the Secretary Manager not less than 7 days prior to the meeting to enable an informed response at the meeting.

Nominations for the Board of Directors close at 9.30am on Saturday, 9th September 2023 at the registered office of the Club. Only Active members (Ordinary Members Class A) are eligible to stand for the Board. Nomination forms are available from the Secretary Manager of the Club.

By order of the Board of Directors

Matt Hazell Secretary Manager



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### MEMBERS & MANAGEMENT

PRESENT LIFE MEMBERS (Manly)

Michael McMahon, Ian Hutchinson, Peter St John, Jim Stapleton, John Munson, Mark Graham, Robert Atkins, Mark Schultz, Rolf Cohen, Craig Nicholls, Anthony King, Steven Bowen, Tina Amour

**PAST LIFE MEMBERS (Manly)** 

Jack Graham, G. Burton, J. Forsyth, George Johnston, Perc Johnston, Harry Lemon, Arnold Marshall, Arthur L. Schultz, Lachlan Simms, Tom Fawkner OBE, Rueb Dubois, Keith Kershaw, Robert May, Wilfred Hole, Austin Dwyer, Ray Norminton, Alan Denoon, David R. Treharne, Eric Andrew, Jim Triglone, Douglas Kiely OAM, George Fitzgerald, George S. Johnston, Clarrie Seller, Walter Standing, Ken Clarke, W. Russell Slade AM., Ian Richardson, Thomas Graham, Henry Graham, Hugh Cooke, Ross Gibson, John Talty, Robert Holmes, Robert Richard Hanlon

### **PAST LIFE PATRON (Manly)**

Jim Rando

LIFE MEMBERS (St George)

John Andrew OAM, Kenneth Barton, Gordon Benson, Dennis Bray, Ross Bull, Ronald Burton, Eric Carpenter, Ron Egginton, John Grant, Ken Guthrie, John Hall, Ronald Hann, William Hayward Jnr., William Riley, Barry Rixon, Max Sellars, Ray Simpson, George Stephens, Richard Stephens, Colin Thomas, Colin Turville, Colin Williams, Michael Winney, Robert Fleming, Keith Fleming, Paul Donovan, Darrell Schofield

**PAST LIFE MEMBERS (St George)** 

Fred Archer, David Barnes, Fred Beehag, John Blevins, Albert Boulton, Fred Boulton, Phil Boulton, William Boulton, Edwin Bower, Colin Bray, Edward Bray, A. Brown, Edward Bull, Bob Burns, George Canham, R.Carroll, H.Clark, E.A Clarke, Edward Collis, Laurie Collis, S.J.Colquhoun, A.P.Congdon, C.C. Cooper, William Cuke, Ray Depena, Ronald Dunk, Harold Fleming, Keith Goddard, Ruben Goddard, A.J. Geddes, Fred Gray, Fred Groves, George Harris, Jack Hayward, Tom Hayward, William Hayward Snr., A. Heron, P.J.Hudson, G.J.Hughes, Ian Henderson, Ronald Jones, C.F.Kaltenbach, William Kennedy Snr., William Kennedy Jnr., Harold Killiby, Robert Killiby, John Lackey, George Lepherd, Barry Mansfield, M.McRae, Tom McCredie, P.McCue, W.A Merrifield, W.S Millard, Edward Nicholls, Fred O'Toole, Warren Patterson, John Pike, Norman Powell, Ron Ray, Charles "Bill" Reid, Mrs. Shirley Reid, Len Riley, Richard Roberts, Fred Rolleston, J.Rolleston, Gilbert Smith, P.Taylor, Fred Thomas, Eric Wales, Len Ward, G.Walker, T.Wesslink, J.Williams, Brian Collis, Fred Arnold

#### **PAST LIFE PATRONS (St George)**

Hamilton "Pat" Collis BEM, Frank Lepherd, Norman Pilgram, Leslie 'Bill' Riley

### Registered members as at 30 April 2023 Total: 29,507

#### **DIRECTORS**

President: Vice President: Treasurer: Commodore: Directors: Rolf Cohen Steve Bowen Anthony King Malcom Page Craig Nicholls Chris Thomas James Bury Michael Childs

#### CLUB MANAGEMENT

Secretary Manager: Executive Chef: Finance Manager: Human Resources Manager:

#### ИANLY

Food and Beverage Ops Manager: Function and Event Sales Manager: Duty Managers:

Head Cheft

#### ST GEORGE

Venue Manager: Events and Weddings Manager: Food and Beverage Ops Manager: Duty Managers:

Head Chef:

Matthew Hazell Justin Wong Emilija Dimovska Barbora Sklenarova

Adam Quigley Renee Brassem Nathan Doyle Guiseppe Bruno Bevan Bourke Craig Sudell

John Tsambouniaris Angela Vanderlow Jimil Desai Josh Grech Jordyn Dennis Mark Lampret Jonathan Dobbin



**Manly Sailing Officials** 

Commodore: Malcolm Page Vice-Commodore Jessica Iles Race Secretary Michael Childs Club Captain Gerard Smith Vice Club Captain Adam Schlipalius Boat Captain Mark Connor Starter & Judge (PRO) Steven Iles Asst Starter & Judge Sean Lilley

Time Keepers Kathryn Iles, Janette Pinnington

Handicappers Angus Williams, Steven Iles, Michael McMahon

Measurers Jessica Iles, Malcolm Page, Robert Atkins, Andrew Divola, Andrew Iles

Association Delegate Robert Napper, James Slee

Publicity Officer Josh Ponton

Rescue Boat Operators Mark Bromelow, David Doyle, Barry Hodge, Hugh Leicester, Mark

Connor, Greg Walmsley, Henry Harding, Neil Pinnington

Protest Committee Steve Iles, Michael McMahon, Hugh Leicester, Mark Bromelow,

Josh Ponton

Race Committee Michael Koerner, Nick Connor, Chris Thomas

Results Coordinator Michael McMahon 13ft Skiff Representative James Hopkins

St George Sailing Officials

Vice Commodore James Turner
Secretary Shane Lackey
Race Officer Lorraine York
Asst Race Officer John Hall

Race Committee Lorraine York, John Hall, Greg Junk, Glenn York, Geoff Davis

Time Keeper Peter Edwards, Stephen Gorman

Handicappers Jack Andrew, Greg Junk, Sam Monkhouse
Measurers Sam Monkhouse, Lachlan Steel, John Andrew
Rescue Boat Operators Bob Fleming, Keith Fleming, Glenn York, Tony Doyle,

Darrel Schofield, John Andrew

NSW Skiff Delegates Lachlan Steel, Peter Mackie

Class Delegates

16ft SkiffSam MonkhouseMG14Greg JunkSkateJohn GrantMothKeagan YorkSailboardKeith Single

### **BOARD REPORT**

It is with pleasure that we present the Annual Report and Financial Accounts of Manly 16ft Skiff Sailing Club for the year ending 30th April 2023.

2023 was the year the club celebrated its 100th birthday from formally inaugurating on 23rd February 1923. We celebrated across the year with some great events both on and off the water, and across both the Manly and the St George clubhouses. To everyone who played any part in the organisation of any of these celebrations I extend a big thankyou from the Club. The club history book for years 1997 to 2023 (adding to the original 75th yearbook) is in the final stages of writing and we expect to launch before Christmas which will close of the 100th celebrations formally.

In the club's 100th year, albeit 125 actual years of there being a St George club, we completed the rebuild of the St George Sailing Club and opened the doors for trade on 1st September 2022. Whilst initial planning was for that day to be closer to 2014, I believe the result is special and one we can all enjoy for years to come. I would like to thank again the people involved in this project with specific mention to Vice President Steve Bowen and Treasurer Anthony King for representing the board on the project management group, along with Matt for heading up the staff team, Justin for his leadership in doubling our kitchens and over doubling kitchen derived revenue, and to everyone else who contributed from the Board to the casuals and of course the members, thank you. Lastly, but not least, a massive thankyou to John T for all the work done by him to get the old building to the "extended" finish line, and then crossing Sydney daily to go to work at Manly during the building period, thanks for your patience!

With St George reopening for 8 months of this financial year, and trading well, we were able to start servicing the loan used for the rebuild (\$7.5 million debt down to approx. \$2 million at the end of July 23), commit to invest in the Manly boatshed ramp rebuild, purchased a new support boat (after adding two unexpectedly last year!), and financial support for sailing on top of capital expenditure was at just over \$907k this year (\$382k last year).

On the back of St George opening the club made the decision to employ a new full time Sailing Manager recently and we welcome aboard Graham to this role. As a result, Mick and Jack have taken the opportunity to retire from their part time sailing manager roles. On behalf of the club, I would like to say thank you very much to both of you for your efforts and wish you some more peaceful days at the club not having to "work" anymore, although I'll be surprised if either of you don't keep giving as volunteers anyway!

Moving forward we have set the sailing budget for the upcoming season at approx. \$1.6 million nett investment, along with starting work on a master plan for the Manly clubhouse and associated space to ensure we continually upgrade facilities for all members over the next 3 to 5 years. We are forecasting without the additional non capex costs of opening St George (for example we spent approx. \$450k on staff training and venue set up labour), along with a full 12 months of trade at St George in the next financials, our profit will increase enough to reduce the loan facility to a nil balance and go into surplus before 30th April 2024.

There are many people who contributed to these awesome trading results, specifically the Board would like to acknowledge and thank our Secretary Manager Matt Hazell, and the entire team for their dedication and commitment throughout the year.

Detailed results of all the club's sailing classes in the recent season are contained in the appropriate areas of the Annual Report so as usual we won't repeat them here. The Board would however like to congratulate all the club's sailors, volunteers, sponsors, and supporters for a fantastic season. I would also like to add a big thankyou to one specific volunteer, to Matt Triglone, who filled the Commodore role across our 100th year. Well done mate, thank you!

Excitingly we are again hosting the flagship regatta of the 13ft and 16ft Skiff class, the National Championships in Jan 2024. This season the event will technically be held at the same club for the first time in over 100 years, albeit at the new St George clubhouse.



### BOARD REPORT / COMMODORE'S REPORT

Finally, the Board would like to sincerely thank all members for your continued patronage of the club when possible. The board, management and staff are continuing to look ahead with cautious optimism and hope to see you soon in person.

President Rolf Cohen and Treasurer Anthony King

## 2023/24 MEMBERSHIP RENEWAL

Membership renewals fall due on 1st September each year and for all members with a membership card expiry date of 1/09/2023 it is now time to renew.

You can renew your membership at the club's reception or by logging onto the website and following the prompts.

### COMMODORE'S REPORT

This is my first report as Commodore after a big year... I mean big!

Manly celebrated 100th year anniversary and St George celebrated its 125th birthday. So much history.

In addition, Manly hosted the 16ft & 13ft 2022/23 National Championships and St George is busy preparing for the same honour of hosting the 2023/24 National Championships. The wonderful renovation at St George is already one year old. Not only have the changes to the club facilities been a huge success, the sailing program is also starting to progress and grow quickly.

Firstly, I wanted to pass on a big thank you to my predecessor Matthew Triglone. Matthew has been part of the Manly fabric for a very long time. The energy that he put into the club in this special year was of epic proportions. His commitment to the role was so strong, he handed over his pilot position on his 16ft skiff to ensure the National Championships ran smoothly. However, by doing this Matt had a chance to display his vision and invited the young rock star Zoe Dransfield to take his spot in his skiff.

Although Matt has stepped down from his formal role with the club, you will see Matt out and about on his skiff most weekends for the year ahead.

A special mention and thank you also needs to go to Jessica Isles (VC Manly). Jessica has sadly stepped down also, but her energy and commitment to the club was exemplary. Not only has she taken on the usual duties of a VC, she stepped up to assist in delivering the huge centenary year here at Manly.

The lifeline of our sport and especially our club are the volunteers. I will not mention all the names (too many to list) with the fear of missing someone. But a HUGE thank you from the bottom of my heart. Our sport is special, and it wouldn't survive without amazing people like you that make it successful. You are all only too willing to help, to make a difference and move our club and sport forward.

Sailing - looking back:

Manly hosted a great National Championships. The wind gods assisted with the event and provided a solid mixed bag of conditions across the week. Although the Sydney Harbour Water Authorities didn't help on race day 1 with forcing the Race Committee to abandon this race because of commercial ship movements.



### COMMODORE'S REPORT

### Result Highlights:

Australian Champions

16ft Skiff "Typhoon" (Nathan Wilmot, Zac Barnabas and Malcolm Page)

13ft Skiff "Ebix" (Jemma & James Hopkins)

MG14 "Pink Gin" (Kurt Warner & Kristy Edwards)
Skate "What Now" (Greg Paterson & Yianni Foufas)
Manly Juniors "Fire Power" (Harrison Thomas and Chloe Jansen)

**NSW State Champions** 

16ft Skiff "Red Pumps Red" (Tyler Dransfield, Chris Williams and

Jackson Cranfield)

13ft Skiff "Ebix" (Jemma & James Hopkins)

MG14 "Tempest" (Bryce Edwards & Josh Tasker)
Skate "What Now" (Greg Paterson & Yianni Foufas)
Manly Juniors "Fire Power" (Harrison Thomas & Chloe Jansen)

It was great to be back sailing in a "normal" mode post pandemic. Most importantly it is good to see that numbers at both clubs have stabilised and are looking to buck the wider sport trend and are moving into a growth phase.

The Club and Pointscore Championships were hard fought like normal. Especially at Manly where they both went down to the wire. Congratulations to the Winners:

### Club Champions

Manly

16ft Skiff "Moonen Yachts" (Daniel Turner, Angus Williams and Matt Stenta)

13ft Skiff "Ebix" (Jemma Hopkins and James Hopkins)
Flying Eleven "Knot Sure" (Jemma Hopkins and Audrey Windust)
Manly Junior "5 Star" (Levi Windust and Audrey Windust)

St George

16ft Skiff "Noakes" (Dave O'Connor, Peter Mackie and Ricky Bridge)

MG14 "Pink Gin" (Kurt Warner and Kristy Edwards)
Skate "What Now" (Greg Paterson and Yianni Foufas)

Moths "Swift" (Luca Damic)

Sailboards "AUS1973" (Conor Coleman)

Pointscore Champions

Manly

16ft Skiff "Shebang" (Anthony King, Julian Lydement, James King)

13ft Skiff "AWOL" (Andrew de Montfort and Jake Bentley)

Flying Eleven "Brace" (Ash Napper and Taj Bridge)

Manly Junior "Fire Power" (Harrison Thomas & Chloe Jansen)

St George

16ft Skiff "Infinity Rigging" (Lachlan Steel, Bryce Edwards, Jerome Watts)

MG14 "Blues Brothers" (Lucas Hassett and Shannon Hassett)
Skate "Never Give 'N Inch" (John Grant and Glenn Crichton)

Moths "Swift" (Luca Damic) Sailboards "AUS688" (David Howe)



### Sailing - Looking Forward

As stated above, both clubs are going very well with continued growth which is very encouraging. Particularly so with the fleets at St George, which has added to its number by welcoming the boats from Illawarra once their club ceased racing. This has pushed the 16s sailing numbers into double digits for 2023/24 season.

Once aspect of this growth which need a special thank you is the enthusiasm of the Board to refocus on sailing and support the new boat grants. This has given sailors the chance to step up their equipment, which has the flow on effect of opening up the second-hand market. All of this helps gets more boats on the water.

One of the best things about this new boat grants, is that it is being offered right through all junior (Manly Juniors/F11s) and intermediate fleets (13ft skiff). These grants are a huge financial help for parents assisting their children to transition into new fleets.

One of the other exciting developments for 2023/24 season, is the reintroduction of the Port Jackson Regatta. This event was once an iconic event that was well patronised, and for some reason lost in recent years. Like the Botany Bay regatta and the Belmont Sprints, it is time to renew this regatta and again create a special skiff event on the great waterway of Sydney Harbour.

And finally, as mentioned, St George will host the 16ft 13ft Skiff National Championships in January 2024. This is wonderful opportunity to showcase the new beautiful clubhouse and of course the amazing waterway Botany Bay offers. To have back to back National Titles hosted with both our clubs will be very special.

### Club Management

There is no way the on-water activities can be successful without good management. Manly & St George are very lucky now to have a full time Sailing Manager. Graham Biehl is an accomplished sailor and an experienced club sailing manager. We are very fortunate to have him in this role going forward. Graham is not only a very good sailor (multiple Olympic Games) he is top shelf in his role and will ensure both clubs have the right building blocks for fun and successful sailing and the ability to grow. I personally wanted to thank Graham for his hard work to date and especially how he has integrated into the volunteer network.

I am also very blessed to have three other people that work tirelessly to deliver the sailing programs. To Race Secretary Michael Childs, Vice Commodore at Manly James Lawira-Fernandez and Vice Commodore at St George James Turner, thank you for all that you do. These are all volunteer positions so please go out of your way to give them a pat on the back.

In conclusion, I have two other large thank you. To Matt Hazell, CEO of both clubs, the commitment that you and your staff show to running the club at its best is evident. Without this success, the sailors would not have the opportunity to be supporting in their sailing the way they are, so thank you!

Also, I wanted to send a huge thank you to the Board for their vision and ability to keep developing and moving forward. Your work behind the scenes is not unnoticed. I must make special mention to President Rolf Cohen, Vice President Steve Bowen and Treasurer Anthony King. Both clubs are in a wonderful position and I look forward to being part of building on this success in the year to come.

Thanks and fast/fun sailing! Malcolm Page Commodore

### SECRETARY MANAGER'S REPORT

I am delighted to present my report for the financial year 2022/2023, a year marked by significant achievements, resilience, and growth.

The biggest highlight of the year was without a doubt the triumphant reopening of the brand-new St George Sailing Club. The extensive rebuild has breathed new life into the St George club, providing our members and visitors with state-of-the-art sailing and social facilities all within a modern coastal atmosphere. The St George Sailing Club stands as a testament to our commitment to creating exceptional experiences and fostering a strong sense of community both on and off the water.

In the midst of the reopening of St George and our financial endeavors, the Club at Manly proudly celebrated a historic milestone - our 100-year anniversary. The festivities included the 16ft Skiff National Titles and a 100 Year Party, both of which were a true reflection of our club's rich legacy, paying tribute to a century of sailing excellence and camaraderie. The events and celebrations held throughout the year reminded us of our enduring spirit and the remarkable journey that brought us to this momentous occasion.

On the financial front, I am pleased to report that our financials remain robust, reflecting a steady and strategic approach to financial management. Despite the challenges posed by the global economic landscape, the Board's prudent fiscal decisions have allowed us to maintain a healthy bottom line. The dedication of our financial team and the support of our members have contributed significantly to our financial strength.

Sailing wise, our sailors continue to be the shining stars of our club. Their dedication, skill, and determination have led to numerous victories on the water, earning the Manly 16ft Skiff Club a well-deserved place in the spotlight. Their achievements not only bring pride to our club but also inspire us to pursue excellence in every aspect of our endeavors. More about these great achievements from our Commodore but congratulations must go to all!

None of these accomplishments would be possible without the unwavering dedication of our incredible team volunteers at both Clubs and of course the strategic guidance of our tireless board members. Their selfless contributions, countless hours, and strategic insights have played a pivotal role in driving our club's success. Their commitment to sailing fuels our progress, and I extend my deepest gratitude to them for their tireless efforts. Special mention here should go to our President Rolf Cohen, Vice President Steve Bowen and Treasurer Anthony King. These three guys have been instrumental in the St George project since it began in 2010 and without them, St George would not be where it is today. I should also mention Matt Triglone who stepped down from his role as Commodore earlier this year. In his short time in the role, Matt's dedication to the job saw us host what was arguably the most successful 16ft Skiff National titles in history. To Matt and his team, thanks for all your help!

A mention should also go to the Management team at both Clubs. Special thanks to Adam, Nathan, Guiseppe, Bevan, Renee front of house and the kitchen team held together by Trish at Manly, and John T, Jimil, Josh, Jordan, Mark along with Jono and Gary and the rest of the kitchen team at St George. Thanks of course also to Emilija in accounts and Executive Chef Justin for his awesome job overseeing the food side of things in both venues. You guys help glue the place together and without you all my job would be that much harder!

In summary, the 2022/2023 financial year has been one of triumph, growth, and unity. As we look ahead, we remain steadfast in our commitment to upholding the values that define the Manly 16ft Skiff Club. Earlier this year we set ourselves a Big Hairy Audacious Goal (BHAG) of tripling out fleet to ninety 16ft Skiffs on the water by 2033. With everyone's help I am confident we will continue to chart a course toward this ambitious goal.

Thank you for your continued support and dedication. Matt Hazell Secretary Manager



### MANLY 16FT SKIFF SAILING CLUB LIMITED ABN 43 001 066 253

The directors present their report on the company for the financial year ended 30 April 2023.

#### Information on Directors

The names of each person who has been a director during the year and to the date of this report are:

Stephen Bowen James Bury Michael Childs Rolf Cohen Anthony King Craig Nicholls

Malcolm Page appointed 22 February 2023

Chris Thomas

Matthew Triglone retired 21 February 2023

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

### **Principal Activities**

The principal activities of the company during the financial year were as a Sailing Club.

### **Significant Changes**

### St George Club

The company completed the re-development of the St George Club premises. The St George Club reopened operations on 1 September, 2022.

#### **Operating Result**

The profit of the company amounted to \$1,330,116 (2022 - \$805,819).

### **Long Term Objectives**

To carry on the functions and objects of the Manly 16ft Skiff Sailing Club.

#### **Short Term Objectives**

- 1. To promote manage conduct control and encourage sailing races for 16ft skiffs by amateurs
- 2. To promote manage conduct control and encourage sailing races in one junior class of open boat one intermediate class of open boat and the 13ft skiff class
- 3. To promote such other classes of open sailing boat at St George as determined by the Board from time to time
- 4. To encourage sailing races in 16ft skiffs and boats of the selected junior class, intermediate class and 13ft skiff class by the promotion of regattas and the giving of prizes and other means which may from time to time be determined by the Board.

### DIRFCTORS' REPORT

### **Meeting Attendance**

During the financial year, 12 Board meetings of directors were held. Attendances by each director during the year were as follows:

Director	Responsibility	Meetings
Rolf Cohen	President	11/12
Stephen Bowen	Vice President	8/12
Malcolm Page	Commodore	1/2
Matthew Triglone	Commodore	10/10
Anthony King	Treasurer	8/12
James Bury	Director	12/12
Michael Childs	Director	11/12
Craig Nicholls	Director	12/12
Chris Thomas	Director	10/12

#### Post Balance Date Events

There were no matters or circumstances that have arisen since the end of the financial year which have or may significantly affect the operations of the Club in future financial years.

### **Future Developments**

The Club will continue to pursue its principal activities as stated. The Directors do not anticipate any changes in the operations of the Club which will affect the results in subsequent years.

### **Environmental Issues**

The Club operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a State or Territory.

#### **Indemnifying Officers and Auditor**

The Club has maintained insurance policy to cover all current Board members, advisers, auditor, employees or agents against liabilities for cost and expenses incurred by them in defending legal proceedings arising from their conduct while acting in the capacity of Officers of the Club.

#### **Legal Proceedings**

No person has applied for leave of Court to bring proceedings on behalf of the Club or intervene in any proceedings to which the Club is a party for the purpose of taking responsibility on behalf of the Club for all or any part of those proceedings.

### Contribution on winding up

The company is incorporated under the Corporations Act 2001 and is a company limited by guarantee. If the Company is wound up, the constitution states that each member's liability is limited to the amount, if any, unpaid by the member in respect of membership towards meeting any outstanding obligations of the Company.

Signed in accordance with a resolution of the Board of Directors:

Director: Rolf Cohen Director: Anthony King

Dated this 15 day of September 2023



### **AUDITOR'S INDEPENDANT DECLARATION**

### UNDER SECTION 307C OF THE CORPORATIONS ACT 2001 TO THE DIRECTORS OF MANLY 16FT SKIFF SAILING CLUB LIMITED

I declare that, to the best of my knowledge and belief, during the year ended 30 April 2023 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit: and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Peter M Power FCA Registered Company Auditor No. 730 Suite 3, 11 Waratah Street, Mona Vale NSW 2103 Dated:



### MANLY 16FT SKIFF SAILING CLUB LIMITED ABN 43 001 066 253

	Note	2023 \$	2022
CURRENT ASSETS Cash assets Receivables Loans and advances Inventories Other TOTAL CURRENT ASSETS	6 7 8 9 9	1,530,074 786,384 135,000 218,779 342,762 <b>3,012,999</b>	2,434,224 412,026 65,000 116,427 245,420 <b>3,273,097</b>
NON-CURRENT ASSETS Property, plant and equipment Intangible assets Right-of-use assets TOTAL NON-CURRENT ASSETS TOTAL ASSETS	10 12 11	19,674,266 265,615 26,844 <b>20,766,725</b> <b>23,779,724</b>	14,335,735 271,685 864,286 <b>15,471,706</b> <b>18,744,803</b>
CURRENT LIABILITIES Payables Borrowings Provisions Lease liabilities TOTAL CURRENT LIABILITIES	13 14 15 16	2,583,375 1,147,142 462,515 62,572 <b>4,255,604</b>	2,385,721 150,184 233,607 72,424 <b>2,841,936</b>
NON-CURRENT LIABILITIES Payables Borrowings Provisions Lease liabilities TOTAL NON-CURRENT LIABILITIES TOTAL LIABILITIES NET ASSETS	13 14 15 16	1,662,674 2,553,688 8,886 764,272 <b>4,989,520</b> <b>9,245,124</b> <b>14,534,600</b>	1,890,500 16,190 791,693 <b>2,698,383</b> <b>5,540,319</b> <b>13,204,484</b>
ACCUMULATED FUNDS Accumulated funds at the end of the financial year TOTAL ACCUMULATED FUNDS	17	14,534,600 <b>14,534,600</b>	13,204,484 <b>13,204,484</b>

## STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

AS AT 30 APRIL 2023

### MANLY 16FT SKIFF SAILING CLUB LIMITED ABN 43 001 066 253

Other comprehensive Income Other comprehensive Income for the period Total comprehensive income/(loss) 1,330,116	_
Operating Surplus/(Deficit) 17 1,330,116	805,819
Revenue 5 22,560,191 Changes in inventories 9 102,352 Raw materials and consumables used (6,662,606) ( Depreciation (687,472) Employment expenses (8,242,812) (	8,462,310 13,209 (2,263,397) (242,550) (2,854,532) (2,309,221)
Note 2023	2022

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 APRIL 2023

Balance at 1 May 2021	Notes	Accumulated Surplus/(deficit) \$ 12,398,665	Total Members' fund \$ <b>12,398,665</b>
Other comprehensive income Surplus for the year		- 805,819	- 805,819
Balance at 30 April 2022	17	13,204,484	13,204,484
Other comprehensive income Surplus for the year	-	- 1,330,116	1,330,116
Balance at 30 April 2023	17	14,534,600	14,534,600

### MANLY 16FT SKIFF SAILING CLUB LIMITED ABN 43 001 066 253

	Note	2023	2022 \$
CASH FLOWS FROM OPERATING ACTIVITIES Receipts from operating activities Payments to suppliers and employees Interest received Borrowing costs Net cash provided by operating activities	19	22,327,964 (18,604,566) 264 (189,420) <b>3,534,242</b>	8,236,248 (6,833,723) 6,562
CASH FLOWS FROM INVESTING ACTIVITIES Payment for property, plant and equipment Proceeds from disposal of plant & equipment Payments for loans Net cash inflow / (outflow) from investing activities	<b>.</b>	(6,028,536) - (70,000) <b>(6,098,536)</b>	(7,393,202) 26,364 (65,000) <b>(7,431,838)</b>
CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from borrowings Repayment of borrowings Net cash inflow / (outflow) from financingactivities		5,800,216 (4,140,071) <b>1,660,145</b>	2,040,685 (14,271) <b>2,026,414</b>
Net increase / (decrease) in cash held		(904,149)	(4,003,639)
Cash at the beginning of the financial year		2,434,222	6,437,861
Cash at the end of the financial year	18	1,530,074	2,434,222



### NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 APRIL 2023

## MANLY 16FT SKIFF SAILING CLUB LIMITED ABN 43 001 066 253

#### Note 1: Nature of operations

The Club operates predominantly in one industry. The principal activity of the Club is that of a licensed sporting club under section 14 of the NSW Registered Clubs Act. The Club operates in Manly and Sans Souci NSW. Australia.

### Note 2: General information and statement of compliance

The financial reports cover Manly 16ft Skiff Sailing Club Limited as an individual entity. Manly 16ft Skiff Sailing Club Limited is a for not-for-profit company limited by guarantee, incorporated and domiciled in Australia.

The financial statements are general purpose financial statements that have been prepared in accordance with the Australian Accounting Standards- Reduced Disclosure Requirements of the Australian Accounting Standards Board (AASB) and the Corporations Act 2001. The company is eligible to apply the 'Tier 2' reporting framework under Australian Accounting Standards, as defined in AASB 1053 Application of Tiers of Australian Accounting Standards. The company is a not for profit entity for financial reporting purposes under Australian Accounting Standards.

The financial statements have been prepared on an accruals basis and are based on historic costs and do not take into account changing money values or, except where stated specifically, current valuations of non-current assets. The following is a summary of the material accounting policies adopted by the Club in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

### Note 3: New or revised standards and interpretations

Some accounting pronouncements which have become effective from 1 January 2023 and have therefore been adopted do not have a significant impact on the Club's financial results or position.

### Note 4: Statement of Significant Accounting Policies

#### (A) Basis of Preparation

The significant accounting policies that have been used in the preparation of these financial statements are summarised below.

The financial statements have been prepared using the measurement bases specified by Australian Accounting Standards for each type of asset, liability, income and expense. The measurement bases are more fully described in the accounting policies below.

#### (B) Accounting Policies

### **Taxes**

Income Tax: No provision for income tax has been raised as the Club is exempt from income taxunder Div 50 of the Income Tax Assessment Act 1997.

### NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 APRIL 2023

### MANLY 16FT SKIFF SAILING CLUB LIMITED ABN 43 001 066 253

### Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

### a) Property

Freehold land and buildings are shown at their fair value (being the amount for which an asset could be exchanged between knowledgeable willing parties in an arm's length transaction), based on periodic, but at least triennial, valuation by external independent valuer, less subsequent depreciation for buildings. Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalue amount of the asset.

### b) Plant and equipment

Plant and equipment is measured on the cost basis less depreciation and impairment losses.

The carrying amount of plant and equipment is reviewed annually to ensure it is not in excess of the recoverable amount from those assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the assets employment and subsequent disposal. The expected net cash flows have not been discounted to present values in determining the recoverable amounts.

The cost of fixed assets constructed within the Club includes the cost of materials, direct labour, borrowing costs and an appropriate proportion of fixed and variable overheads. Subsequent costs are included in the asset's carrying amount recognised as a separate asset, as appropriate, only when it is probable that the future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Increases in the carrying amount arising on revaluation of land and buildings are credited to a revaluation reserve in shareholders' equity. Decreases that offset previous increases of the same asset are charged against fair value reserves directly in equity; all other decreases are charged to the income statement. Each year the difference between depreciation based on the revalue carrying amount of the asset charged to the income statement and depreciation based on the assets original cost is transferred from the revaluation reserve to retained earnings.

#### c) Depreciation

The depreciable amount of all fixed assets including buildings and capitalised leased assets, but excluding freehold land, is depreciated on a straight line basis over their useful lives to Manly 16ft Skiff Sailing Club Limited commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable asset are:

Class of Asset

Buildings

Plant and equipment

Motor vehicles

Poker Machines

Depreciation Rate %
2.5%

20 – 37.50%

25%



FOR THE YEAR ENDED 30 APRIL 2023

#### MANLY 16FT SKIFF SAILING CLUB LIMITED ABN 43 001 066 253

The assets residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

An asset carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposal are determined by comparing proceeds with the carrying amount. These gains or losses are included in the income statement. When revalue assets are sold, amounts included in the revaluation reserve relating to that asset are transferred to retained earnings.

#### **Financial Instruments**

Recognition, initial measurement and derecognition

Financial assets and financial liabilities are recognised when the Club becomes a party to the contractual provisions of the financial instrument, and are measured initially at fair value adjusted by transactions costs, except for those carried at fair value through profit or loss, which are measured initially at fair value. Subsequent measurement of financial assets and financial liabilities are described below. Financial assets are derecognised when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and all substantial risks and rewards are transferred. A financial liability is derecognised when it is extinguished, discharged, cancelled or expires.

Classification and subsequent measurement of financial assets

Except for those trade receivables that do not contain a significant financing component and are measured at the transaction price, all financial assets are initially measured at fair value adjusted for transaction costs (where applicable).

For the purpose of subsequent measurement, financial assets other than those designated and effective as hedging instruments are classified into the following categories upon initial recognition:

- amortised cost
- fair value through profit or loss (FVPL)
- equity instruments at fair value through other comprehensive income (FVOCI)

All income and expenses relating to financial assets that are recognised in profit or loss are presented within finance costs, finance income or other financial items, except for impairment of trade receivables which is presented within other expenses.

Classifications are determined by both:

- The entities business model for managing the financial asset
- The contractual cash flow characteristics of the financial assets

All income and expenses relating to financial assets that are recognised in profit or loss are presented within finance costs, finance income or other financial items, except for impairment of trade receivables, which is presented within other expenses.

FOR THE YEAR ENDED 30 APRIL 2023

#### MANLY 16FT SKIFF SAILING CLUB LIMITED ABN 43 001 066 253

Subsequent measurement financial assets

Financial assets at amortised cost

Financial assets are measured at amortised cost if the assets meet the following conditions (and are not designated as FVPL):

- they are held within a business model whose objective is to hold the financial assets and collect its contractual cash flows
- the contractual terms of the financial assets give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding

After initial recognition, these are measured at amortised cost using the effective interest method. Discounting is omitted where the effect of discounting is immaterial. The Club's cash and cash equivalents, trade and most other receivables fall into this category of financial instruments as well as long-term deposit that were previously classified as held-to-maturity under AASB 139.

Financial assets at fair value through profit or loss (FVPL)

Financial assets that are held within a different business model other than 'hold to collect' or 'hold to collect and sell' are categorised at fair value through profit and loss. Further, irrespective of business model financial assets whose contractual cash flows are not solely payments of principal and interest are accounted for at FVPL. All derivative financial instruments fall into this category, except for those designated and effective as hedging instruments, for which the hedge accounting requirements apply (see below).

Equity instruments at fair value through other comprehensive income (Equity FVOCI)

Investments in equity instruments that are not held for trading are eligible for an irrevocable election at inception to be measured at FVOCI. Under Equity FVOCI, subsequent movements in fair value are recognised in other comprehensive income and are never reclassified to profit or loss. Dividend from these investments continue to be recorded as other income within the profit or loss unless the dividend clearly represents return of capital.

Impairment of Financial assets

AASB 9's impairment requirements use more forward looking information to recognize expected credit losses - the 'expected credit losses (ECL) model'. Instruments within the scope of the new requirements included loans and other debt-type financial assets measured at amortised cost and FVOCI, trade receivables and loan commitments and some financial guarantee contracts (for the issuer) that are not measured at fair value through profit or loss.

The Club considers a broader range of information when assessing credit risk and measuring expected credit losses, including past events, current conditions, reasonable and supportable forecasts that affect the expected collectability of the future cash flows of the instrument.

In applying this forward-looking approach, a distinction is made between:

- financial instruments that have not deteriorated significantly in credit quality since initial recognition or that have low credit risk ('Stage 1') and
- financial instruments that have deteriorated significantly in credit quality since initial recognition and whose credit risk is not low ('Stage 2').



FOR THE YEAR ENDED 30 APRIL 2023

#### MANLY 16FT SKIFF SAILING CLUB LIMITED ABN 43 001 066 253

'Stage 3' would cover financial assets that have objective evidence of impairment at the reporting date. '12-month expected credit losses' are recognised for the first category while 'lifetime expected credit losses' are recognised for the second category.

Measurement of the expected credit losses is determined by a probability-weighted estimate of credit losses over the expected life of the financial instrument.

Trade and other receivables

The Club makes use of a simplified approach in accounting for trade and other receivables and records the loss allowance at the amount equal to the expected lifetime credit losses. In using this practical expedient, the Club uses its historical experience, external indicators and forward-looking information to calculate the expected credit losses using a provision matrix.

Classification and measurement of financial liabilities

As the accounting for financial liabilities remains largely unchanged from AASB 139, the Club's financial liabilities were not impacted by the adoption of AASB 9. However, for completeness, the accounting policy is disclosed below.

The Club's financial liabilities include borrowings and trade and other payables.

Financial liabilities are initially measured at fair value, and, where applicable, adjusted for transaction costs unless the Club designated a financial liability at fair value through profit or loss.

Subsequently, financial liabilities are measured at amortised cost using the effective interest method except for derivatives and financial liabilities designated at FVPL, which are carried subsequently at fair value with gains or losses recognised in profit or loss (other than derivative financial instruments that are designated and effective as hedging instruments).

All interest-related charges and, if applicable, changes in an instrument's fair value that are reported in profit or loss are included within finance costs or finance income.

#### Leases

For any new contracts entered into on or after 1 January 2020, the Club considers whether a contract is, or contains a lease. A lease is defined as 'a contract, or part of a contract, that conveys the right to use an asset (the underlying asset) for a period of time in exchange for consideration'.

To apply this definition the Club assesses whether the contract meets three key evaluations which are whether:

- the contract contains an identified asset, which is either explicitly identified in the contract or implicitly specified by being identified at the time the asset is made available to the Club
- the Group has the right to obtain substantially all of the economic benefits from use of the identified asset throughout the period of use, considering its rights within the defined scope of the contract
- the Club has the right to direct the use of the identified asset throughout the period of use. The Club
  assess whether it has the right to direct 'how and for what purpose' the asset is used throughout the
  period of use.

FOR THE YEAR ENDED 30 APRIL 2023

#### MANLY 16FT SKIFF SAILING CLUB LIMITED ABN 43 001 066 253

Measurement and recognition of leases as a lessee

At lease commencement date, the Club recognises a right-of-use asset and a lease liability on the balance sheet. The right-of-use asset is measured at cost, which is made up of the initial measurement of the lease liability, any initial direct costs incurred by the Group, an estimate of any costs to dismantle and remove the asset at the end of the lease, and any lease payments made in advance of the lease commencement date (net of any incentives received).

The Club depreciates the right-of-use assets on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The Club also assesses the right-of-use asset for impairment when such indicators exist.

At the commencement date, the Club measures the lease liability at the present value of the lease payments unpaid at that date, discounted using the interest rate implicit in the lease if that rate is readily available or the

Club's incremental borrowing rate.

Lease payments included in the measurement of the lease liability are made up of fixed payments (including in substance fixed), variable payments based on an index or rate, amounts expected to be payable under a residual value guarantee and payments arising from options reasonably certain to be exercised.

Subsequent to initial measurement, the liability will be reduced for payments made and increased for interest. It is remeasured to reflect any reassessment or modification, or if there are changes in insubstance fixed payments.

When the lease liability is remeasured, the corresponding adjustment is reflected in the right-of-use asset, or profit and loss if the right-of-use asset is already reduced to zero.

The Club has elected to account for short-term leases and leases of low-value assets using the practical expedients. Instead of recognising a right-of-use asset and lease liability, the payments in relation to these are recognised as an expense in profit or loss on a straight-line basis over the lease term.

On the statement of financial position, right-of-use assets have been included in property, plant and equipment and lease liabilities have been included in finance liabilities.

#### Inventories

Inventories are measured at the lower of cost and net realisable value. Costs are assigned on a first-in first-out basis and include direct materials, direct labour and an appropriate proportion of variable and fixed overhead expenses.

#### **Employee Benefits**

Provision is made for the liability for employee entitlements arising from services rendered by employees to balance date. Employee entitlements expected to be settled within one year have been measured at the amount expected to be paid when the liability is settled, plus related on-costs. Employee entitlements payable later than one year have been measured at the present value of the estimated future cash out flows to be made for those entitlements.



FOR THE YEAR ENDED 30 APRIL 2023

#### MANLY 16FT SKIFF SAILING CLUB LIMITED ABN 43 001 066 253

#### **Provisions**

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the reporting date, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. Provisions are discounted to their present values, where the time value of money is material.

Any reimbursement that the Club can be virtually certain to collect from a third party with respect to the obligation is recognised as a separate asset. However, this asset may not exceed the amount of the related provision.

No liability is recognised if an outflow of economic resources as a result of present obligation is not probable. Such situations are disclosed as contingent liabilities, unless the outflow of resources is remote in which case no liability is recognised.

The liability for deferred income is the unutilised amounts of grants received on the condition that specified services are delivered or conditions are fulfilled. The services are usually provided or the conditions usually fulfilled within 12 months of receipt of the grant. Where the amount received is in respect of services to be provided over a period that exceeds 12 months after the reporting date or the conditions will only be satisfied more than 12 months after the reporting date, the liability is discounted and presented as non-current.

#### Cash and Cash Equivalents

Cash and Cash Equivalents includes cash on hand, deposits held at call with banks or financial institutions, other short term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short term borrowings in current liabilities on the balance sheet.

#### Revenue

Revenue from the sale of goods is recognised upon the delivery of goods to customers. Interest revenue is recognised on a proportional basis taking in to account the interest rates applicable to the financial assets.

Dividend revenue is recognised when the right to receive a dividend has been established. Dividends received from associates and joint venture entities are accounted for in accordance with the equity method of accounting.

Revenue from the rendering of a service is recognised upon the delivery of the service to the customers. All revenue is stated net of the amount of goods and services tax (GST).

#### Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the balance sheet are shown inclusive of GST.

Cash flows are presented in the cash flow statement on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

FOR THE YEAR ENDED 30 APRIL 2023

MANLY 16FT SKIFF SAILING CLUB LIMITED ABN 43 001 066 253

Disposal of Surplus

Annual Surplus: The Company's constitution prohibits the distribution of any surplus to

Members. All income must be applied solely towards the promotion of

the objects of the Club.

Surplus on Liquidation: As required by the Income Tax Assessment Act 1997 and Tax Ruling TR

2000/12 and Rule 1G of the Constitution, any assets remaining upon the winding up of the Club must be applied to the objects or purposes

for which they were raised.

Significant management judgement in applying accounting policies

When preparing the financial statements, management undertakes a number of judgements, estimates and assumptions about the recognition and measurement of assets, liabilities, income and expenses.

#### Estimation uncertainty

Information about estimates and assumptions that have the most significant effect on recognition and measurement of assets, liabilities, income and expenses is provided below. Actual results may be substantially different.

#### Impairment

In assessing impairment, management estimates the recoverable amount of each asset or cashgenerating units, based on expected future cash flows and uses an interest rate to discount them. Estimation uncertainty relates to assumptions about future operating results and the determination of a suitable discount rate.

#### Useful lives of depreciable assets

Management reviews its estimate of the useful lives of depreciable assets at each reporting date, based on the expected utility of the assets. Uncertainties in these estimates relate to technical obsolescence that may change the utility of certain software and IT equipment.

#### Inventories

Management estimates the net realisable values of inventories, taking into account the most reliable evidence available at each reporting date. The future realisation of these inventories may be affected by future technology or other market-driven changes that may reduce future selling prices.

#### Long service leave

The liability for long service leave is recognised and measured at the present value of the estimated cash flows to be made in respect of all employees at the reporting date. In determining the present value of the liability, estimates of attrition rates and pay increases through promotion and inflation have been taken into account.



FOR THE YEAR ENDED 30 APRIL 2023

## MANLY 16FT SKIFF SAILING CLUB LIMITED ABN 43 001 066 253

#### Related Party Transactions

The Club's related parties include its key management personnel and related entities as described below. Unless otherwise stated, none of the transactions incorporate special terms and conditions and no guarantees were given or received. Outstanding balances are usually settled in cash.

#### Transactions with related entities

The Club sourced goods and services from members at market rate during the financial year. All related party services and contracts are approved by the Directors.

	2023	2022
	\$	\$
Air conditioning services	138,618	7,837
Fire protection services	-	2,051
Media (Sailmedia)	97,802 1	9,415

Transactions with key management personnel

#### Short-term employee benefits

Total compensation	234.040	200.704
Superannuation	24,905	18,104
Post-employment benefits		
Salary & fees	209,135	182,600

#### Related party disclosures

The Directors of the Club review the remuneration packages of all specified executives on an annual basis. Remuneration packages are reviewed and determined with due regard to current market rates and are benchmarked against comparable industry salaries.

#### Note 5 Revenue

Bar sales	8,652,535	3,684,750
Bistro sales	10,073,075	2,885,607
Function food sales	1,566,585	554,613
Function room hire	142,913	58,741
Function other income	2,267	3,619
	20,437,375	7,187,330
Other Income		
Members application fees	163,530	125,659
Members subscriptions	1,024,859	560,496
Gaming receipts	869,109	194,739
Interest received	264	6,563
Profit/(loss) on disposal of assets	(8,604)	26,364
Rebates & subsidies	788	3,915
Sailing revenue	25,579	16,344
Sundry income	38,687	340,900
	2,114,212	1,274,980

#### **Note 6 Cash Assets**

Current		
Cash at bank and on hand	1,514,150	2,418,436
Interest bearing deposits	15,924	15,788
	1,530,074	2,434,224

	2023 \$	2022 \$
Note 7 Receivables Current		
Other receivables Sailing advances GST on acquisitions	435,813 52,299 298,272	210,527 29,205 172,294
Note 8 Loans & advances Loans - Unsecured	786,384 135,000	412,026 65,000
Note 9 Other Assets		
Current Prepayments Inventory - Bar Inventory - Bistro	342,762 144,846 73,933 561,541	245,420 87,350 29,078 361,848
Note 10 Property, Plant and Equipment		
Club buildings & annex – at cost Less: Accumulated depreciation	20,021,593 (2,503,199) 17,518,394	16,841,692 (2,820,492) 14,021,200
Plant and equipment - at cost Less: Accumulated depreciation	3,589,405 (1,696,143) 1,893,262	1,580,694 (1,370,952) 209,742
Motor vehicles - at cost Less: Accumulated depreciation	237,219 (105,889) 131.330	178,887 (74,093) 104,794
Poker machines – at cost Less: Accumulated depreciation	162,093 (30,813) 131,280	13,665 (13,665)
Total	19,674,266	14,335,736

#### Movements in Carrying Amounts of Property, Plant and Equipment

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year.

	Club Buildings & Annexe	Plant & Equipment	Motor Vehicles	Poker Machines	Total
	\$	\$	\$	\$	\$
Balance at 30 April 2021	6,977,829	224,198	12,643	98	7,214,768
Additions	7,182,729	68,939	111,849	-	7,363,517
Depreciation expense	(139,358)	(83,395)	(19,698)	(98)	(242,549)
Balance at 30 April 2022	14,021,200	209,742	104,794	-	14,335,736
Additions	3,845,701	1,981,588	58,331	148,428	6,034,048
Disposals	-	(8,046)	-	-	(8,046)
Depreciation expense	(348,508)	(290,021	) (31,795)	(17,148)	(687,472)
Balance at 30 April 2023	17,518,393	1,893,263	131,330	131,280	19,674,266



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2023

Note 11 Dight of use speets		2023 \$	2022 \$
Note 11 Right-of-use assets  Net carrying amounts  Buildings		826,844	854,265
Equipment		-	10,021
		826,844	864,286
	Buildings	Equipment	Total
Balance at 1 May 2022 Additions	854,265 -	10,021	864,286
Disposals Depreciation expense Balance at 30 April 2023	- (27,421) 826,844	(10,021) -	(37,442) 826,844
<b>AASB 16 related amounts recognised in state</b> Depreciation charge related to right-of-use assets Interest expense on lease liabilities 35,230 37,948		r loss	
Note 12 Intangible Assets Borrowing costs Less written off Goodwill Total		30,350 (6,735) 242,000 265,615	30,350 (665) 242,000 271,685
Reconciliation of goodwill Goodwill – St George Sailing Club: Cost Less accumulated impairment losses Closing carrying value at 30 April 2023		649,204 (407,204) 242,000	649,204 (407,204) 242,000
Note 13 Payables Current Trade creditors Other creditors Subscriptions in advance Functions in advance GST on supplies		401,138 1,215,249 557,233 168,864 240,891 2,583,375	318,122 1,348,745 518,325 102,296 98,232 2,385,721
Non-current Other creditors		1,662,674	-
Note 14 Borrowings Current Secured loans Term loans  Non-Current Secured loans Term loans		600,000 547,142 1,147,142 1,445,750 1,107,938 2,553,688	150,185 150,185 1,725,459 165,041 1,890,500

The Club has secured funding from Commonwealth Bank of Australia towards the redevelopment of St George Club premises and asset loans.

a) First Registered Mortgage over Lease by Manly 16ft Skiff Sailing Club Ltd over Non Residential Real Property located at Cnr East Esplanade and Stuart St Manly NSW 2095.

b) General Security Interest by Manly 16ft Skiff Sailing Club Ltd comprising:

First ranking charge over All Present and After Acquired Property.

c) First Registered Mortgage over Lease by Manly 16ft Skiff Sailing Club Ltd over Non Residential Real Property located at 2 Riverside Dr Sans Souci NSW 2219.

Note 15 Provisions	2023 \$	2022 \$
Current Employee entitlements Non-current	462,515	233,607
Employee entitlements	8,886 471,401	16,190 249,797

A provision has been recognised for employee entitlements relating to annual and long service leave for employees. In calculating the present value and future cash flows in respect of long service leave, the probability of long service leave being taken is based upon historical data. The measurement and recognition criteria for employee benefits have been included in Note: Statement of Significant Accounting Policies.

#### Note 16 Lease liabilities

72,424
791,693
864,117
12,398,665
805,819
-
13,204,484

#### Note 18 Reconciliation of Cash

For the purposes of statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts.

Cash at the end of the year as shown in the statement of cash flows is reconciled to the related items in the Balance Sheet as follows:

Cash at bank	1,530,074	2,434,224
	1.530.074	2,434,224



FOR THE YEAR ENDED 30 APRIL 2023

## MANLY 16FT SKIFF SAILING CLUB LIMITED ABN 43 001 066 253

2023	2022
\$	.\$

## Note 19 Reconciliation of Net Cash Provided By/Used In Operating Activities To Operating Surplus

Operating surplus/(deficit) (Profit)/loss on sale of non-current assets Depreciation	1,330,116 8,604 687,472	805,819 (26,364) 242,549
Changes in assets and liabilities, net of the effects of purchase		
and disposal of subsidiaries		
(Increase)/decrease in receivables & other assets	(345,722)	(105,228)
(Increase)/decrease in inventories	(102,352)	(13,208)
Increase/(decrease) in payables	1,734,518	394,426
Increase/(decrease) in provisions	221,604	103,791
Net cash provided by (used in) operating activities	3,534,242	1,401,785

#### **Note 20 Contingent Liabilities**

There are no contingent liabilities that the Committee members are aware of that will have material effects to the financial reports.

#### Note 21 Contribution on winding up

The Club is incorporated under the Corporations Act 2001 and has limited liability. If the Club is wound up, the constitution states that each member's liability is limited to the amount, if any, unpaid by the member in respect of membership towards meeting any outstanding obligations of the Club.

#### **Note 22: Financial Instruments**

Note 4 provides a description of each category of financial assets and financial liabilities and the related accounting policies. The carrying amounts of financial assets and financial liabilities in each category are as follows:

	Amortised Cost 2023 \$	Total 2023 \$
Current financial assets Cash and cash equivalents Trade and other receivables Total current financial assets	1,530,074 204,608 1,734,682	1,530,074 204,608 1,734,682
Current financial liabilities Trade and other payables Borrowings	(1,174,411) (1,147,143) (2,321,554)	(1,174,411) (1,147,143) (2,321,554)
Non-current financial liabilities Trade and other payables Borrowings Total financial liabilities Net financial assets/(liabilities)	(1,662,673) (2,553,688) (6,537,915) (4,803,233)	(1,662,673) (2,553,688) (6,537,915) (4,803,233)

FOR THE YEAR ENDED 30 APRIL 2023

## MANLY 16FT SKIFF SAILING CLUB LIMITED ABN 43 001 066 253

The financial instrument classifications in the prior period are in accordance with AASB 139 as follows:

	Amortised Cost 2022 \$	Total 2022 \$
Current financial assets	Ψ	Ψ
Cash and cash equivalents Short term deposits Trade and other receivables Total current financial assets	2,418,435 15,788 129,953 2,564,176	2,418,435 15,788 129,953 2,564,176
Current financial liabilities Trade and other payables	(1,445,521)	(1,445,521)
Non-current financial liabilities Borrowings Total financial liabilities Net financial assets/(liabilities)	(1,890,500) (3,336,021) (771,845)	(1,890,500) (3,336,021) (771,845)



#### DIRECTORS DECLARATION

FOR THE YEAR ENDED 30 APRIL 2023.

The Directors have determined that the Club is a reporting entity and that this general purpose financial report should be prepared in accordance with the accounting policies outlined in Note 4 to the financial statements

In the opinion of the Directors:

- 1. The financial report which comprises of the statement of financial position as at 30 April 2023, and the statement of profit and loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, a summary of significant accounting policies and other explanatory notes is in accordance with the Corporations Act 2001 and
  - a) complies with Australian Accounting Standards as set out in Note 1;
  - b) complies with the provisions of the Corporations Act 2001;
  - c) gives a true and fair view of the financial position of Manly 16ft Skiff Sailing Club Limited as at
  - 30 April 2023 and its performance for the year ended on that date; and
- 2. In the directors' opinion, there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- 3. The statement of financial position is drawn up so as to give a true and fair view of the state of affairs of the Club as at the end of the financial year;

This declaration is made in accordance with a resolution of the Board of Directors.

President Rolf Cohen

Treasurer Anthony King

Date:

#### INDEPENDENT AUDITORS REPORT

#### TO THE MEMBERS OF MANLY 16FT SKIFF SAILING CLUB LIMITED

Manly 16ft Skiff Sailing Club Limited For the year ended 30 April 2023

Report on the Financial Report

I have audited the accompanying financial report, being a general purpose financial report, of Manly 16ft Skiff Sailing Club Limited (the Company), which comprises the statement of financial position as at 30 April 2023, the statement of profit and loss and other comprehensive income, statement of changes in equity, statement of cash flows for the period then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the responsible entities' declaration.

In my opinion, the financial report of the Manly 16ft Skiff Sailing Club Limited as at 30 April 2023 presents fairly in all material aspects the financial position of the Manly 16ft Skiff Sailing Club Limited and its financial performance for the period then ended in accordance with the basis of accounting described in Note 1 to the financial report and satisfies the requirements of the Corporations Act 2001 (Cth) and the company's constitution including:

a) giving a fair and true view of the registered entity's financial position as at 30 April 2023 and of its financial performance for the period ended; and

b) complying with Australian Accounting Standards to the extent described in Note 2, and Corporations Act 2001 (Cth).

#### Basis for Opinion

I conducted my audit in accordance with Australian Auditing Standards. My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of my report. I am independent of the registered entity in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to my audit of the financial report in Australia. I have also fulfilled my other ethical responsibilities in accordance with the Code.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

#### Emphasis of Matter - Basis of Accounting

I draw attention to Note 1 to the financial report, which describes the basis of accounting. The financial report has been prepared for the purpose of fulfilling the Company's financial reporting responsibilities under the Corporations Act 2001 (Cth) and the Company's constitution. As a result, the financial report may not be suitable for another purpose. My opinion is not Modified in respect of this matter.

#### Responsibility of the Directors for the Financial Report

The Board of Directors is responsible for the preparation of the financial report that gives a true and fair view and have determined that the basis of preparation described in Note 1 to the financial report is appropriate to meet the requirements of the Corporations Act 2001 (Cth) and the needs of the members. The Board's responsibility also includes such internal control as the Board determine is necessary to enable the preparation of a financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Board is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the Board either intend to liquidate the registered entity or to cease operations, or have no realistic alternative but to do so.



Auditor's Responsibilities for the Audit of the Financial Report

My objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected toinfluence the economic decisions of users taken on the basis of the financial report. As part of an audit in accordance with Australian Auditing Standards, I exercise professional judgement and maintain professional scepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the registered entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board.
- Conclude on the appropriateness of the Board's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

I communicate with the Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

Auditor's signature:
Peter M Power FCA
Auditor's address:
Suite 3, 11 Waratah Street, Mona Vale NSW 2103
Dated:
15 / 09 / 2023

#### INDEPENDENT AUDITORS REPORT

#### TO THE MEMBERS OF MANLY 16FT SKIFF SAILING CLUB LIMITED

#### PRIVATE INFORMATION FOR THE MEMBERS ON THE 2023 FINANCIAL STATEMENTS.

1. Profit and Loss Statement and supporting schedules for the year ended 30th April, 2023.

#### COMPILATION REPORT

The additional financial data following is in accordance with the books and records of Manly 16ft Skiff Sailing Club Limited ('our client') which have been subjected to the auditing procedures applied in our statutory audit of the Club for the year ended 30th April, 2023. It will be appreciated that our statutory audit did not cover all details of the additional financial data. Accordingly, we do not express an opinion on such financial data and no warranty of accuracy or reliability is given. Neither the firm nor any member or employee of the firm undertakes responsibility in any way whatsoever to any person (other than our client) in respect of such data, including any errors or omissions therein however caused.

Peter M Power FCA
Registered Company Auditor No. 730
Suite 3, 11 Waratah Street, Mona Vale NSW 2103
Dated:

The following Statements and Schedules are to be read in conjunction with the above compilation report



## PROFIT AND LOSS STATEMENT COMBINED

FOR THE YEAR ENDED 30 APRIL 2023

15,999,937 6,212,122

CALES	2023 \$	2022 \$
SALES Bar Sales Bistro Sales Function Food Sales Function Room Hire Function Other Income	8,652,535 10,073,075 1,566,585 142,913 2,267	3,684,750 2,885,607 554,613 58,741 3,619
	20,437,375	7,187,330
LESS: COST OF GOODS SOLD Opening Stock Purchases Closing Stock	116,427 6,662,606 (218,779) <b>6,560,254</b>	103,219 2,263,397 (116,428) <b>2,250,188</b>
GROSS PROFIT FROM TRADING	13,877,121	4,937,142
OTHER INCOME Gaming Receipts Members Application Fees Members Subscriptions Interest Received Profit on Sale of Fixed Assets Rebates & Subsidies Received Sailing Revenue Sundry Income Vending Machines	869,109 163,530 1,024,859 264 - 788 25,579 37,971 716 <b>2,122,816</b>	194,739 125,659 560,496 6,563 26,364 3,915 16,344 340,795 105 <b>1,274,980</b>

	ABN 43 001 066 253		
		2023	2022
		\$	\$
EXPENSES			
Accountancy & Professional Services		11,075	11,121
Advertising & Promotion		427,966	114,349
Auditors Remuneration - Fees		31,000	28,500
Bank Charges		416,011	161,894
Bar Deficiencies		1,557	4,814
Borrowing Expenses		6,070	665
Bus Hire		45,568	30,400
Cleaning		436,270	120,263
Consultants Fees		4,814	1,546
Crockery & Equipment		119,667	53,264
Computer Expenses		42,681	14,201
Depreciation		687,472	242,550
Electricity & Gas		235,639	92,152
Entertainment		121,562	33,307
Flowers & Decorations		49,904	11,512
Gaming Expenses		35,230	10,420
Gaming lax		(21,661)	(11,732)
Glasses & Equipment Hire of Plant		68,333 38 127	15,448
Hire Purchase Charges		38,137	46,145 408
Holiday Pay & RDO Provision		194,869	95,539
Insurance		474,646	356,777
Interest - Bank		189,420	-
Laundry		32,038	9,778
Leasing Charges		271,229	30,941
Legal Costs		12,115	6,630
License Fees		4,695	6,381
Loss on Sale of Fixed Assets		8.046	-
Long Service Leave Provision		26,734	8,253
Motor Vehicle Expenses		40,921	19,295
Payroll Tax		331,755	45,448
Poker Machine CMS Fee		27,546	10,149
Printing & Stationery		60,414	27,610
Rent		978,917	308,699
Repairs & Maintenance		346,939	213,776
Rescue Craft Expenses		65,399	34,209
Sailing Expenses		244,276	108,252
Salaries		6,947,941	2,462,232
Security		171,108	57,447
Social Functions Stoff Poor itment & Training		07 507	2,378
Staff Recruitment & Training		97,597 46,616	37,449
Staff Training Storage		10,712	7,354
Subscriptions		79,162	51,920
Superannuation		694.897	243.060
Sundry Expenses		38,378	26,837
Telephone		17,447	11,931
Trophies & Prize Money		344,331	186,968
Uniforms		50,356	11,870
Waste Disposal		104,022	43,893
		14 660 001	E 400 000
NET PROFIT		14,669,821 1,330,116	5,406,303 805,819
NET FROEII		1,330,110	000,019



## MANLY PROFIT AND LOSS STATEMENT

FOR THE YEAR ENDED 30 APRIL 2023

	2023 \$	2022 \$
SALES Bar Sales Bistro Sales Function Food Sales Function Room Hire Function Other Income	5,415,831 4,474,481 982,082 94,277 1,540 <b>10,968,211</b>	3,684,750 2,885,607 554,612 58,742 3,619 <b>7,187,330</b>
LESS: COST OF GOODS SOLD		
Opening Stock Purchases Closing Stock	116,428 3,484,807 (117,280) <b>3,483,955</b>	103,219 2,263,397 (116,428) <b>2,250,188</b>
GROSS PROFIT FROM TRADING	7,484,256	4,937,142
	7,484,256	4,937,142
OTHER INCOME Gaming Receipts Government Subsidies Management Fees Members Application Fees Members Subscriptions Interest Received Rebates & Subsidies Received Sailing Revenue Sundry Income Vending Machines	7,484,256  234,609  163,530 601,724 264 756 7,026 37,125 436 1,045,470	194,739 324,358 188,911 125,659 560,496 6,562 3,915 6,926 16,437 105 1,428,108

	ABN 43 001 066 253		
		2023	2022
		\$	\$
		•	,
EXPENSES			
AAccountancy & Professional Services		8,879	11,122
Advertising & Promotion		413,909	101,386
Auditors Remuneration - Fees		13,000	22,320
Bank Charges		177,038	160,467
Bar Deficiencies		750	4,814
Bus Hire		45,568	30,400
Cleaning _		188,236	120,264
Consultants Fees		3,450	1,546
Crockery & Equipment		63,116	53,263
Computer Expenses		15,691	14,201
Depreciation		279,482	227,183
Electricity & Gas		128,616	85,968
Entertainment		54,300	33,306
Flowers & Decorations		8,999	11,512
Gaming Expenses		23,146	10,420
Gaming Tax		(16,301)	(11,733)
Glasses & Equipment		27,218	15,448
Hire of Plant		32,674	46,145
Holiday Pay & RDO Provision		201,891	170,500
Insurance		286,865	356,777
Interest		6,512	330,777
			0.770
Laundry		17,819	9,778
Leasing Charges		53,453	30,941
Legal Costs		12,115	6,630
License Fees		1,270	5,758
Long Service Leave Provision		26,734	79,297
Loss on Disposal		8,046	-
Motor Vehicle Expenses		27,163	17,353
Payroll Tax		160,600	45,447
Poker Machine CMS Fee		13,573	10,149
Printing & Stationery		30,584	26,536
Rent		491,149	291,919
Repairs & Maintenance		237,354	212,353
Rescue Craft Expenses		53,323	27,066
Sailing Expenses		79,609	77,427
Salaries		3,169,767	2,316,227
Security		67,081	57,448
Social Functions		- ,	2,378
Staff Recruitment & Training		37,917	32,186
Storage		5,639	3,976
Subscriptions		61,062	51,879
Superannuation		365,283	243.061
Sundry Expenses		13,391	26,645
Telephone		10,710	11,502
Trophies & Prize Money		302,831	144,135
Uniforms		32,145	11,871
		58,615	43,893
Waste Disposal			
		7,300,272	5,251,164
Not profit/(loss) for the year		1 220 454	1 114 000
Net profit/(loss) for the year		1,229,454	1,114,086



# ST GEORGE PROFIT AND LOSS STATEMENT FOR THE YEAR ENDED 30 APRIL 2023

SALES	2023 \$	2022 \$
Bar Sales Bistro Sales Function Food Sales Function Room Hire Function Other Income	3,236,704 5,598,594 584,503 48,636 727 <b>9,469,164</b>	- - - -
LESS: COST OF GOODS SOLD Opening Stock Purchases Closing Stock GROSS PROFIT FROM TRADING	3,177,799 (101,499) <b>3,076,300</b> <b>6,392,864</b>	- - - -
OTHER INCOME Gaming Receipts Members Subscriptions Profit on Sale of Fixed Assets Rebates & Subsidies Received Sailing Revenue Sundry Income Vending Machines	634,500 423,136 - 32 18,552 2,024 280	26,364 - 9,418 -
	1,078,524	35,782

	2023	2022
EXPENSES	\$	\$
Accountancy & Professional Services	2.196	_
Advertising & Promotion	79,582	12,963
Auditors Remuneration - Fees	18,000	6,180
Bank Charges	238,973	1,427
Bar Deficiencies	808	-
Borrowing Costs	6,070	665
Cleaning Consultants Fees	248,034 1,364	-
Crockery & Equipment	56,551	_
Computer Expenses	26,990	_
Depreciation	407,760	12,547
Electricity & Gas	107,023	6,184
Entertainment	67,261	-
Flowers & Decorations	40,906	-
Gaming Expenses	12,085	-
Gaming Tax	(5,361)	-
Glasses & Equipment Hire of Plant	41,115 5,462	-
Holiday Pay & RDO Provision	192,915	_
Insurance	197,886	_
Interest	182,750	-
Laundry	14,219	-
Leasing Charges	217,776	-
License Fees	3,426	623
Management Fees	- 40.757	188,911
Motor Vehicle Expenses	13,757 171,155	2,351
Payroll Tax Poker Machine CMS Fee	13,972	-
Printing & Stationery	29,830	1,075
Rent	487,768	16,779
Repairs & Maintenance	109,585	4,243
Rescue Craft Expenses	12,076	7,143
Sailing Expenses	90,107	30,824
Salaries	3,605,909	-
Security Staff Department	104,027	- F 060
Staff Recruitment Storage	78,625 5,073	5,263 3,378
Subscriptions	18,100	41
Superannuation	329,613	-
Sundry Expenses	25,483	191
Telephone	6,737	428
Trophies & Prize Money	41,500	42,833
Uniforms	18,211	-
Waste Disposal	45,407	044.040
	7,369,653	344,049
Net profit/(loss) for the year	100,662	(308,267)
- · · · · · · · · · · · · · · · · · · ·	•	



	1,569,569	1,117,914	1,709,040	-
Security	33,540	28,724	52,013	-
Salaries & Wages	1,251,474	868,884	1,341,077	-
Repairs & Maintenance	13,940	10,516	1,353	-
Laundry	6,237	3,422	4,977	-
Hire of Plant	11,436	16,151	1,912	-
Glasses & Equipment	27,218	15,448	41,115	-
Entertainment	21,110	16,265	29,958	_
Depreciation	27,164	23,448	44,020	_
Cleaning & Waste Removal	81.042	51,168	106.911	-
Bank Charges Bus Hire	53,111 22,784	56,164 15,200	73,513	-
Advertising & Promotion	20,513	12,524	12,191	-
EXPENSES				
GROSS PROFIT FROM TRADING	3,792,680	2,585,063	2,285,455	-
	1,623,151	1,099,687	951,249	-
Closing Stock	(83,237)	(87,350)	(61,609)	-
Purchases	1,619,038	1,104,961	1,012,858	-
LESS: COST OF GOODS SOLD Opening Stock	87,350	82,076	_	_
Bar Sales	5,415,831	3,684,750	3,236,704	-
				· ·
	Manly	Manly	St George	St George
	2023 \$	2022 \$	2023 \$	2022

Net profit/(loss)	1,346,136	745,638	1,718,601	-
	1,584,722	1,174,718	1,971,437	-
Security	33,540	28,724	52,013	-
Salaries & Wages	1,196,156	858,031	1,532,014	-
Laundry	6,237	3,422	4,977	-
Repairs & Maintenance	13,940	10,516	1,353	-
Equipment Hire	11,436	16,151	1,911	-
Entertainment	21,110	16,265	29,958	-
Depreciation	61,737	53,290	100,045	-
Crockery & Equipment	63,116	53,263	56,551	-
Cleaning & Waste Removal	81.042	51,168	106.911	_
Bus Hire	22,784	15,200	70,010	_
Bank Charges	53,111	56,164	73,513	_
<b>EXPENSES</b> Advertising & Promotion	20.513	12,524	12,191	_
GROSS PROFIT FROM TRADING	2,930,858	1,920,356	3,690,038	-
	1,543,623	965,251	1,908,556	-
Closing Stock	(34,043)	(29,078)	(39,891)	-
Purchases	1,548,588	973,186	1,948,447	-
LESS: COST OF GOODS SOLD Opening Stock	29,078	21,143	_	-
Bistro Sales	4,474,481	2,885,607	5,598,594	-
	Manly	Manly	St George	St George
	2023 \$	2022 \$	2023 \$	2022
	0000	0000	0000	0000



# CATERING FACILITY TRADING STATEMENT FOR THE YEAR ENDED 30 APRIL 2023

	2023 \$ Manly	2022 \$ Manly	2023 \$ St George	2022 \$ St George
Function Food Sales Function Room Hire Other Income Functions Food purchases	982,082 94,277 1,540 (317,181) 760,718	554,612 58,742 3,619 (185,250) 431,723	584,503 48,636 727 (216,494) 417,372	- - - -
EXPENSES Advertising & Promotion Bank Charges Cleaning Entertainment Flowers & Decorations Hire of Plant Laundry Repairs & Maintenance Salaries & Wages	17,582 17,704 26,152 12,080 2,573 9,802 5,346 11,948 195,700 <b>298,887</b>	10,735 - 17,927 776 6,113 13,844 2,933 9,014 131,337 <b>192,679</b>	10,449 4,504 34,211 7,345 1,294 1,639 4,266 1,160 151,544 <b>236,412</b>	-
Net profit/(loss)	461,831	239,044	180,960	-

	2023 \$ Manly	2022 \$ Manly	2023 \$ St George	2022 \$ St George
Gaming Receipts	234,609 234,609	194,739 194,739	634,501 634,501	-
EXPENSES Depreciation Gaming Expenses Gaming Tax Poker Machine CMS Fee Lease - Plant & Equipment	18,269 (16,301) 13,573 53,453 3 <b>68,994</b>	10,420 (11,733) 10,149 0,941 <b>39,777</b>	17,148 12,085 (5,361) 13,972 217,776 <b>255,620</b>	- - - - -
Net profit/(loss)	165,615	154,962	378,881	-

## **SAILING STATEMENT**

FOR THE YEAR ENDED 30 APRIL 2022

	2023	2022	2023	2022
	\$	\$	\$	\$
	Manly	Manly	St George	St George
Sailing Revenue	7,026	6,926	18,553	9,418
EXPENSES Advertising & Promotion Depreciation Insurances Membership & Subscriptions Repairs & Maintenance Rescue Boat Expenses Sundry Expenses Trophies & Prize Money	288,044	38,564 1	6,409	950
	40,581	14,022	7,581	6,668
	10,106	11,605	-	1,922
	31,978	16,859	14,504	4,115
	32,850	17,743	19,632	4,243
	53,323	27,066	12,076	7,143
	47,631	35,999	75,602	24,786
	302,831	144,135	41,500	42,833
	<b>807,344</b>	<b>305,993</b>	<b>187,304</b>	<b>92,660</b>
Net profit/(loss)	(800,318)	(299,067)	(168,751)	(83,242)

#### ST GFORGE VICE COMMODORE'S REPORT

#### What a season!

Our brand-new clubhouse, courtesy of the Manly Skiff Club, has been a game-changer. It's brought our crew closer together, rekindling the spirit of old faces and sparking new friendships. The vibe is electric, and I'm humbled to witness our club flourishing.

Kudos to our local stars – you've made us proud on local, interstate, and international waters. Your achievements have been a beacon for St. George.

Hold onto your hats because next season's shaping up to be a real thrill. Fleet sizes are set to soar across classes, and with the unwavering support of our volunteers, we're gearing up for an unforgettable start in early September.

A heartfelt salute to our incredible volunteers – your dedication is the backbone of our club. And to our sailors, your unwavering enthusiasm fuels our journey.

Looking forward to seeing everyone soon – until then, take care and stay excited!

James Turner St George Vice Commodore

#### **JUNIOR SAILING REPORT**

We had good participation in both the Many Junior and F11 classest this year with 13 Manly Juniors and 16 Flying 11's registered at the club.

The club was represented at the State & National Championship regattas in both Manly Junior and Flying 11 Classes with great success.

There were many notable performances in the MJ's with Harrison Thomas & Chloe Jansen winning the MJ National and State Championships. A close fought batter for second with Beached Az (Lachlan Jansen and Adeline Thomas Thomas) in both events.

There was tough competition at the F11's Nationals with Jemma Hopkins and Audrey Windust sailing Knot Shore were the best placed Manly boat in 4th with winners Cheeky (Marshall Day and Leo Pirret) from Belmont taking home the trophy. At the State titles Cheeky again climbed the title with Jemma Hopkins and Audrey Windust being the top performing Manly boat in 3rd place.

The Club Championship in the Manly Junior class was won by 5 Star (Levi and Audrey Windust). In the Flying 11 class, Knot Shore sailed by Jemma Hopkins and AUdrey Windust also took out the Club Championship trophy.

Congratulations to all the State and National Champions this year.

I would like to thank the Junior Committee, Coaches and all the Volunteers who have helped run the sailing this season and ensured that our kids have a fun and successful season.

I would also like to make a special mention and thank you to the Junior coach Alex Hart and helpers George Thompson and Jemma Hopkins who run a very successful coaching program and learn to sail course. All the coaches have done a fantastic job and have created a fantastic environment to continue the Junior sailors development at Manly. I greatly appreciate the help you provided this year.

It has been a great season with all sailors representing the club to the highest level both on and off the water. On behalf of the Junior Division, I would like to thank the Club, Commodore and Board of Directors for their continued support and funding for the Junior Sailing Division.

Ryan Thomas Chairperson



I begin on a sad note and acknowledge the passing of two of our dear friends and fellow golfers, Gaz Beauchamp and Bernie McCarthy. They will be sadly missed at golf games and at the Club. On behalf of the Golf Club I wish to convey our sincere condolences to their families.

The continued support to our golf days by both our members and visitors has been gratifying and has made this season competitive and I'm happy to report that we have averaged 35 golfers each round. When you consider that COVID has had such a dramatic effect on our attendance and ability to play compared to previous years, these numbers are pleasing. However, we would like to increase our numbers and to achieve 40 or more players at our games, so please continue to show your support and invite your friends.

We received a wonderful response to our Annual Presentation Night and this year it was held at Wakehurst Golf Club. As well as the venue the Club provided a great menu and service and it was pleasing to see so many friends sharing their stories over dinner. It is with gratitude I wish to thank all of the trophy donors, as without their continued support our presentation nights would not generate as much excitement, nor our games be as competitive.

The 2022 Weekend Away saw us arrive at the Hunter Valley Resort. Again, a weekend of golf, friendship, good food, fine beverages coupled with lots of laughs. It just doesn't get much better than to see our members relax and enjoy themselves on these fun weekends. We have no records of who won, but it is not about winning it is about fun and camaraderie enjoyed on these social weekends.

A very special thanks go to our friends at the Many 16ft Skiff Club. In particular I would like to thank the Board of Directors and Matt Hazell for their ongoing support to us. I would also like to thank the Staff in the bar, the restaurant and the admin team who all contribute to the excellence of the Club.

The pinnacle of our events is the Annual Yearly Point Score Trophy which this year was won by Julie Gribble. It is important to remember that due to COVID, rain and cancelled games that 2022 and 2023 scores were combined.

A Grade – Dennis Moylan B Grade – Darren Watson

C Grade – Stephen Fletcher D Grade – Howard Schauer

E Grade – Don Kemish

And of course, the NAGA Award went to Jacqui Lemm.

Club Person of The Year was jointly awarded to Bill Windred and Dennis Moylan for their incredible assistance over the years in guiding the club to continued friendship.

My special thanks goes to all who have served on the Committee over the combined period.

Don Kemish Club Captain

## MANLY CLUB CHAMPIONS 2022 - 2023



16ft Skiffs **Moonen Yachts** Skipper: Daniel Turner Crew: Angus Williams and Matt Stenta



13ft Skiffs **Ebix**Skipper: Jemma Hopkins
Crew: James Hopkins



Flying 11's **Knot Shore** Skipper: Jemma Hopkins Crew: Audrey Windust



Manly Juniors **5 Star**Skipper: Levi Windust

Crew: Audrey Windust

# ST GEORGE CLUB CHAMPIONS 2022 - 2023



16ft Skiffs - **Noakes** Skipper: Dave O'Connor Crew: Peter Mackie and Ricky Bridge



MG14 - **Pink Gin** Skipper: Kurt Warner Crew: Kristy Edwards



Skate - **What Now** Skipper: Greg Paterson Crew: Yianni Foufas



Moth **Swift** Luka Damic



Sailboard Conor Coleman

# DINING SAILING

GATHERING

